



# North County Educational Purchasing Consortium

## GENERAL BOARD MEETING

**June 7, 2017**

### SAN MARCOS UNIFIED SCHOOL DISTRICT

255 Pico Avenue, Suite 250

\*\*\*\* Conf Rm \*\*\*\*

San Marcos, CA

**Meeting will begin at 9:00 a.m.**

We encourage member and associate member attendance; member district attendance is necessary for the consortium to meet a quorum. Our meetings are your district's opportunity to receive the latest updates with all of the NCEPC bids. We hope to see you there.

- |     |   |     |
|-----|---|-----|
| i.  | PLEDGE OF ALLEGIANCE  |     |
| 1.  | Approval of Agenda  | D/A |
| 2.  | Welcome Guests  | D   |
| 3.  | Approve April 5, 2017 Board Meeting Minutes                       | D/A |
| 4.  | Approve May 3, 2017 Administrative Committee Meeting Minutes      | D/A |
| 5.  | Approve Treasurer's Report for June 7, 2017                       | D/A |
| 6.  | Old Business  |     |
|     | a. Training   | D   |
| 7.  | New Business – Discussion/Clarification on Bid Amendments         | D   |
| 8.  | Nomination & Approval of 2017-18 & 2018-19 Officers               | D/A |
| 9.  | Approve Member & Associate Member Dues                            | D/A |
| 10. | Approve 2017 Holiday Brunch Fees                                  | D/A |
| 11. | Approve 2017-18 Budget  | D/A |
| 12. | Approve Dates and Locations for 2017-18 Board Meetings            | D/A |
| 13. | Approve Dates for Administrative Committee Meetings               | D/A |
| 14. | Approve Bid Assignment List 2017-18                               | D/A |
| 15. | Discuss next bids coming up for approval at future Board Meetings | D   |
|     | • Bids with October start date                                    | D   |
|     | A/V Bid   |     |
|     | Print Shop Paper Bid  |     |
| 16. | Approve Award of Supplemental Furniture Bid                       | D/A |
| 17. | Approve Extension of Bottle Water Bid (4 of 5 year)               | D/A |
| 18. | Approve Award of CNS Dairy Bid                                    | D/A |
| 19. | Approve Extension of CNS Paper Products Bid (3 of 3 year)         | D/A |
| 20. | Approve Extension of Copier Bid (2 of 3 year)                     | D/A |
| 21. | Approve Award CNS Snack & Beverage Bid                            | D/A |
| 22. | Approve Amendment #2 of High End PC Bid                           | D/A |
| 23. | Approve Amendment #1 – Computer Printer Bid                       |     |
| 24. | Ratify Amendment #3 – Xerographic Paper Bid                       | D/A |
| 25. | Ratify Amendment #3 – Custodial Supply Bid                        | D/A |
| 26. | Acclamations  | D   |
| 27. | Round Table Discussion  | D   |
| 28. | Adjournment   | D/A |



**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM  
BOARD MEETING MINUTES**

June 7, 2017

**Kara Allegro, President, called the meeting to order at 8:45 a.m.**

**Pledge of Allegiance**

**Member Districts in attendance:**

- \*Bonsall Unified School District – Alexis Kohler
- \*Cardiff School District – Ruth Monahan-Smith
- \*Carlsbad Unified School District – Michelle Johnson
- \*Del Mar Union School District – Brenda Gachuz
- \*Encinitas Union School District – Sher Hoff
- \*Escondido Union High School District – Sheri Walden
- \*Escondido Union High School District – Gabriela Robles
- \*Escondido Union School District – Vickie Howe
- \*Fallbrook Union Elementary School District – Kara Allegro
- \*Mira Costa Community College District – BB Boynton
- \*Oceanside Unified School District – Debbie Kelly
- \*Palomar College – Teresa Wacker
- \*Poway Unified School District – Janay Greenlee
- \*Ramona Unified School District – Doris Fitzpatrick
- \*San Marcos Unified School District – Lynne Kotas
- \*San Marcos Unified School District – Nick Brizeno
- \*Solana Beach School District – Mary Ann Archuleta
- \*Solana Beach School District – Taylor Quillen
- \*Valley Center-Pauma Unified School District – Lauren Holt
- \*Vallecitos School District – Nataly Ortiz
- \*Vista Unified School District – Diana Johnson

**Associate Member District in attendance:**

- \*Coronado Unified School District – Daniel Poli
- \*San Diego Unified School District – Julio Gomez
- \*San Diego County Office of Education – Kimberly Castagnola
- \*San Diego County Office of Education – Ashlee Venice

**Also in attendance:**

- \*Virco Manufacturing Corp. – Mark Friesz
- \*Commerce Bank – Scott Dobias

**1. Approval of Agenda (D/A):**

Sher Hoff moved to approve the agenda with changes. Motion seconded by Michelle Johnson. Motion carried unanimously.

**2. Welcome Guests (D):**

Kara Allegro welcomed everyone and asked that they introduce themselves and the company they represent.

**3. Approve April 5, 2017 Board Meeting Minutes (D/A):**

Brenda Gachuz moved to approve the April 5, 2017 Board Meeting Minutes as presented. Motion seconded by Diana Johnson. Motion carried unanimously.

**4. Approve May 3, 2017 Administrative Committee Meeting Minutes (D/A):**

Debbie Kelly moved to approve the May 3, 2017 Administrative Committee Meeting Minutes as presented. Motion seconded by Sher Hoff. Motion carried unanimously.

**5. Approve Treasurer's Report for June 7, 2017 (D/A):**

Debbie Kelly presented. Sher Hoff moved to approve the treasurer's report as presented. Motion seconded by Alexis Kohler. Motion carried unanimously.

**6. Old Business (D):**

1. Training: Nothing to report.

**7. New Business (D):**

1. Discussion/Clarification on bid amendments. Kara Allegro stated that if a bid administrator has a clerical error/typographical error on a bid that does not affect the overall bid, this can be sent out to the group as a clarification as it is not an amendment to the bid. If however the error changes the bid in a material way such as model number, item number, price, etc., it is considered an amendment and must be brought to the next board meeting as an agenda item for approval.

**8. Nomination and approval of Officers for NCEPC Board 2017-2018 & 2018-2019 (D/A):**

Debbie Kelly nominated Michelle Johnson for secretary. Brenda Gachuz moved to approve the nomination of officers, Debbie Kelly for President, Douglas Gilbert for Vice President, Alexis Kohler for Treasurer and Michelle Johnson for Secretary. Motion seconded by Sher Hoff. Motion Passed unanimously.

**9. Approve Member & Associate Member Dues Structure for 2017-2018 (D/A):**

Debbie Kelly presented. Alexis Kohler moved to approve the member and associate member dues structure as presented. Motion seconded by Janay Greenlee. Sher Hoff asked how the enrollment numbers are established. Debbie Kelly stated that a standard report from the County Office of both School Districts and Community College Districts is used.

**10. Approve 2017 Holiday Brunch Fees (D/A):**

Debbie Kelly presented. Michelle Johnson moved to approve the 2017 holiday brunch fees as presented. Motion seconded by Sher Hoff. Motion carried unanimously.

**11. Approve 2017-2018 Budget (D/A):**

Debbie Kelly presented. Alexis Kohler moved to approve the 2017-2018 budget as presented. Motion seconded by Janay Greenlee. Janay Greenlee and Debbie Kelly discussed advertising costs. Motion carried unanimously.

**12. Approve Dates and Locations for 2017-2018 Board Meetings (D/A):**

Lynne Kotas presented. Janay Greenlee moved to approve the 2017-2018 board meeting dates and locations as presented. Motion seconded by Debbie Kelly. Motion carried unanimously.

**13. Approve Dates for 2017-2018 Administrative Committee Meetings (D/A):**

Lynne Kotas presented. Janay Greenlee moved to approve the 2017-2018 administrative committee meeting dates as presented. Motion seconded by Debbie Kelly. Motion carried unanimously.

**14. Approve 2017-2018 Bid Assignment List (D/A):**

Tabled.

**15. Upcoming Bid Discussion (D):**

- Audio visual bid
- Paper – print shop bid

**16. Approve Award of Supplemental Furniture Bid (D/A):**

Kara Allegro presented. Brenda Gachuz moved to award bid with clarification on the shaded area on item #228B. Motion seconded by Janay Greenlee. Motion carried unanimously.

**17. Approve Extension of Bottled Water Bid (D/A):**

Janay Greenlee presented. Sher Hoff moved to approve the extension as presented. Motion seconded by Michelle Johnson. Motion carried unanimously.

**18. Approve Extension of CNS Dairy Bid (D/A):**

Michelle Johnson presented. This extension is for regions 2 and 3 only. Region 1 chose not to extend this bid. Debbie Kelly moved to approve the extension as presented. Motion seconded by Janay Greenlee. Motion carried unanimously.

**19. Approve Award of CNS Dairy Bid (D/A):**

Michelle Johnson presented. This bid is for region 1 only which split into 4 smaller groups, 1A, 1B, 1C and 1D. Debbie Kelly moved to reject 1A and 1D and approve the award of 1B and 1C as presented. Motion seconded by Sher Hoff. Debbie Kelly stated that after reviewing the bid, the pricing is extremely high. Debbie Kelly recommends moving to a line item bid in the future. Michelle Johnson mentioned that there are many challenges for a line item dairy bid due to the various requirements of the different districts. Motion carried unanimously.

**20. Approve Extension of CNS Paper Products Bid (D/A):**

Debbie Kelly moved to table this item as the bid administrator is not present. Janay Greenlee seconded. Motion carried unanimously.

**21. Approve Extension of Copier Bid (D/A):**

Janay Greenlee presented. Sher Hoff moved to approve the extension as presented. Motion seconded by Alexis Kohler. Motion carried unanimously.

**22. Approve Award of CNS Snack and Beverage Bid (D/A):**

Michelle Johnson presented. Debbie Kelly moved to approve the bid as presented. Motion seconded by Janay Greenlee. Motion carried unanimously.

**23. Approve Amendment #2, Computers High End PC Bid (D/A):**

Lynne Kotas presented. Debbie Kelly moved to approve the amendment as presented. Motion seconded by Janay Greenlee. Motion carried unanimously.

**24. Approve Amendment #1, Printers (Computer) Bid (D/A):**

Debbie Kelly moved to table this item as the bid administrator is not present. Sher Hoff seconded. Motion carried unanimously.

**25. Ratify Amendment #3, Paper - Xerographic Bid (D/A):**

Kara Allegro presented. Debbie Kelly moved to table this item so that documentation can be presented at the meeting. Sher Hoff seconded. Motion carried unanimously.

**26. Approve Amendment #7, Audio Visual Bid (D/A):**

Debbie Kelly presented. Janay Greenlee moved to approve the amendment, excluding the note section, as presented. Sher Hoff seconded. Sher Hoff asked about warranty coverage. Debbie Kelly stated that the vendor has assured the consortium that they will honor the warranty. Debbie Kelly will confirm again with the vendor. Motion carried unanimously.

**27. Ratify Amendment #3, Custodial Supplies Bid (D/A):**

Debbie Kelly presented. Alexis Kohler moved to approve the amendment as presented. Michelle Johnson seconded. Motion carried unanimously.

**28. Approve Amendment #4, Custodial Supplies Bid (D/A):**

Debbie Kelly presented. Debbie Kelly stated that the vendor realized approximately four months after winning the award that they priced an item incorrectly and now they have requested to increase the price significantly on this item. Janay Greenlee moved to reject the request to re-award the item with updated pricing. Lynne Kotas seconded. Motion carried unanimously.

**29. Acclamations (D):**

Janay Greenlee thanked Michelle Johnson for all of her work on the CNS bids and Sher Hoff seconded the sentiment. Michelle Johnson thanked Debbie Kelly for her help on the CNS bids. Debbie Kelly thanked Kara Allegro for her service as the Consortium President. Kara Allegro thanked everyone for their support during her tenure as President. Kara Allegro thanked everyone for attending the meeting today as we had 19 member districts in attendance. Kara specifically thanked Vallecitos, Cardiff, Solana Beach and Coronado for attending.

**30. Round Table Discussion (D):**

Julio Gomez is advertising the fuel bid soon and is adding a line for a fuel card to the bid. Brenda Gachuz discussed an Audio Visual bid she is administering. Brenda Gachuz asked about utilizing the print shop from another district for printing services. Janay Greenlee asked what papers other districts are using for legal advertising.

**31. Adjournment (D/A):**

Moved: Debbie Kelly

Seconded: Janay Greenlee

Motion carried unanimously

Time: 11:00 a.m.



# NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

BID TITLE: COPIER      SPONSORING DISTRICT: POWAY UNIFIED SCHOOL DISTRICT      DELIVERY A.R.O.: 20 DAYS  
BID NUMBER: 2016-04B      DISTRICT CONTACT: Jose Chavez    jchavez@powayusd.com      MIN QTY FOR FREE FREIGHT: \$ 1,644.00  
CONTRACT PERIOD: June 30, 2016- June 30, 2017      PH: ( 858 ) 748-0010 Ex 2134      FAX: ( 858 ) 679-8561

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	CASH DISC	M/W/DVBE
Fruth Group	12340 Stowe Dr. Poway, CA 92064	Phone: (858 ) 486-5692 Fax: (858) 486-7998	Kenny Alexander Email kalexander@fruthgroup.com		
Konica Minolta Business Solutions, Inc	5959 Cornerstone Court W., #200 San Diego, CA 92121	Phone: (858) 348-2204 Fax: (858) 535-1693	Larry Pennington Email lpennington@kmbs.konicam inolta.us		
Kyocera Document Solutions	3940 Ruffin Rd, Su B San Diego, CA 92123	Phone: (858) 569-2000 ex 0203 Fax: (858 ) 225-0261	Clarence Fields Email Clarence.Fields@da.kyocera. com		
Toshiba Business Solutions	8555 Aero Drive, Su 350 San Diego, CA 92123	Phone: (858) 827-9378 ex 1522 Fax: (858) 496-9768	Gene Elwell Email gene.elwell@tbs.toshiba.co m		
		Phone: ( ) Fax: ( )			
		Phone: ( ) Fax: ( )			

(Masterawardven)

BOARD APPROVAL DATE:

REVISION NO:  
REVISION DATE:

BID 2016-04B COPIER	
Fruth Group Category G1	
Konica Minolta Business Solutions, Inc. Category E, E1, F1	
Kyocera Document Solutions Category A, B, C, C1, D, D1	
Toshiba Business Solutions Category F, G	
Kyocera Document Solutions Category A 18 CPM BLACK AND WHITE	
Manufacturer , Model	Kyocera TASKalfa 3010I
Copier Cost Category A 18 CPM	\$1,644.75000
COST PER COPY	\$0.00350
Kyocera Document Solutions Category B 25 CPM BLACK AND WHITE	
Manufacturer , Model	Kyocera TASKalfa 3010I
Copier Cost Category B 25 CPM	\$1,995.41000
COST PER COPY	\$0.00350
Kyocera Document Solutions Category C 35 CPM BLACK AND WHITE	
Manufacturer , Model	Kyocera TASKalfa 3501i
Copier Cost Category C 35 CPM	\$2,593.48000
COST PER COPY	\$0.00350
Kyocera Document Solutions Category C1 35 CPM COLOR /BLACK AND WHITE	
Manufacturer , Model	Kyocera TASKalfa 3551ci
Copier Cost Category C1 35 CPM COLOR /BW	\$4,162.25000
COST PER COPY COLOR	\$0.04000
COST PER COPY BLACK AND WHITE	\$0.00350
Kyocera Document Solutions Category D 45 CPM BLACK AND WHITE	
Manufacturer , Model	Kyocera TASKalfa 4501 i
Copier Cost Category D 45 CPM	\$3,202.81000
COST PER COPY	\$0.00350
Kyocera Document Solutions Category D1 45 CPM COLOR /BLACK AND WHITE	
Manufacturer , Model	Kyocera TASKalfa 4551 ci
Copier Cost Category D1 45 CPM COLOR/BW	\$5,160.53000
COST PER COPY COLOR	\$0.03900
COST PER COPY BLACK AND WHITE	\$0.00350
Konica Minolta Business Solutions, Inc. Category E 55 CPM BLACK AND WHITE	
Manufacturer , Model	Bizhub 554e
Copier Cost Category E 55 CPM	\$4,913.00000
COST PER COPY	\$0.00320
Konica Minolta Business Solutions, Inc. Category E 1 55 CPM COLOR /BLACK AND WHITE	
Manufacturer , Model	Bizhub C554e
Copier Cost Category E1 55 CPM COLOR/BW	\$7,497.00000
COST PER COPY COLOR	\$0.03300
COST PER COPY BLACK AND WHITE	\$0.00450
Toshiba Business Solutions Category F 65 CPM BLACK AND WHITE	
Manufacturer , Model	Toshiba eStudio 657
Copier Cost Category F 65 CPM	4,850.00000
COST PER COPY	0.00300
Konica Minolta Business Solutions, Inc. Category F 1 65 CPM COLOR /BLACK AND WHITE	
Manufacturer , Model	Bizhub C654e
Copier Cost Category F1 65 CPM COLOR/BW	\$8,402.00000
COST PER COPY COLOR	\$0.03100
COST PER COPY BLACK AND WHITE	\$0.00390
Toshiba Business Solutions Category G 75 CPM BLACK AND WHITE	
Manufacturer , Model	Toshiba eStudio 757
Copier Cost Category G 75 CPM	5,421.00000
COST PER COPY	0.00300
Fruth Group Category G 1 75 CPM COLOR /BLACK AND WHITE	
Manufacturer , Model	Canon C800
Copier Cost Category G1 75 CPM COLOR/BW	\$55,995.00000
COST PER COPY COLOR	\$0.02500
COST PER COPY BLACK AND WHITE	\$0.00280

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

Bid No. 2016-04B Copiers

AGREEMENT

THIS AGREEMENT, made and entered into this 2nd day of May, 2016, by and between the North County Educational Purchasing Consortium, San Diego County, California, hereinafter called the Consortium, and Toshiba Business Solutions, hereinafter called the Contractor.  
a division of Toshiba America Business Solutions, Inc.

WITNESSETH: That the parties hereto have mutually covenanted and agreed, and by these presents do covenant and agree with each other, as follows:

1. THE CONTRACT DOCUMENTS: The complete contract consists of the following documents: The Letter to Bidders, the Notice to Bidders, the Information to Bidders, the Accepted Bid, the General Specifications, and the Agreement, including all modifications thereof duly incorporated therein. Any and all obligations of the Consortium and the Contractor are fully set forth and described therein or are reasonably inferable that any work called for in one and not mentioned in the other, or vice versa, is to be executed the same as if mentioned in all of the documents. The documents comprising the complete Contract are sometimes hereinafter referred to as the Contract Documents, or the Contract.

2. THE MATERIALS AND SUPPLIES: The contractor agrees to furnish the item or items of the stated bid listed herein, and all transportation, service, labor, and material necessary to furnish and deliver same in good condition, in the manner designated in, and in strict conformity with the specifications and other contract documents, at the price or prices hereinafter set forth. Member districts shall not be responsible for the care or protection of any property, material, or parts ordered against said contract before date of delivery to the respective district. It is understood by the Contractor that all items or service will be promptly delivered to the ordering district

(List of Items awarded to be attached for Bid No. 2016-04B Copiers.)

3. PAYMENTS. Within thirty (30) days after delivery of copier equipment or, the end of quarterly billing period when providing service and supplies, and the district's acceptance by of the product and/or service and supplies provided, the ordering district agrees to pay to the Contractor, and the Contractor agrees to accept in full payment therefor, the sums set opposite each item. Payment for maintenance and supply contracts will be billed quarterly in arrears. Invoices must be provided within ten days of product delivery or the end of the quarter (for maintenance and supply agreements). The end of the quarter for purposes of this contract is the last weekday of September, December, March or June.

4. TERMINATION FOR DEFAULT: If the said Contractor fails or neglects to supply or deliver any of said goods, articles, or service at the prices named and at the times and places above stated, the Consortium may, without further notice or demand, cancel and rescind this contract or may purchase said goods, supplies, or services elsewhere, and hold said Contractor responsible and liable for all damages which may be sustained thereby, or on account of the failure or neglect of said Contractor in performing any of the terms and conditions of this contract; it being specifically provided and agreed that time shall be the essence of this agreement.

The foregoing provisions are in addition to and not in limitation of any other rights or remedies available to the Consortium.

5. CONSORTIUM'S RIGHT TO WITHHOLD CERTAIN AMOUNTS AND MAKE APPLICATION THEREOF: The Consortium may authorize a member district to withhold a sufficient amount or amounts of any payment otherwise due to the Contractor, as in its judgment may be necessary to cover defective items not remedied, and the Consortium may apply such withheld amount or amounts to the payment of such claims, in its discretion.

6. EXTRA AND/OR ADDITIONAL SPECIFICATIONS AND CHANGES: Should the Consortium at any time during the performance of the contract, request any alterations, deviations, additions, or omissions from the Specifications or other Contract Documents, it shall be at liberty to do so, and the same shall in no way affect or make void the Contract, but the cost will be added to or deducted from the amount of said Contract price, as the case may be, by a fair and reasonable valuation.

The estimated cost of a proposed change shall be established in one or more of the following methods:



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Bid No. 2016-04B Copiers

- a) By an acceptable lump sum proposal from the Contractor.
- b) By unit prices agreed upon by the Consortium and the Contractor.

No change shall be made in any specification of any item under the Contract unless a written statement setting forth the object of the change, its character, amount, and the expense thereof is first submitted to the Consortium and written consent thereto obtained.

7. TIME OF COMPLETION: The Contractor shall begin performance of the Contract promptly upon due execution and delivery to the Consortium of the Contract and Bond (if required). The Contractor is obligated to completely and satisfactorily perform the Contract within the period or periods specified in the Contract documents.

8. DEFENSE AND INDEMNITY: (a) Neither the Consortium nor any ordering District shall be liable for, and Contractor shall defend and indemnify the Consortium and any and all ordering Districts and their officers, agents, employees and volunteers (collectively "Consortium Parties"), against any and all claims, deductibles, self-insured retentions, demands, liability, judgments, awards, fines, mechanics' liens or other liens, labor disputes. Losses, damages, expenses, charges or costs of any kind or character, including attorneys' fees and court costs (hereinafter collectively referred to as "Claims"), which arise out of or are in any way connected to the work covered by this Agreement arising either directly or indirectly from any act, error, omission or negligence of Contractor or its officers, employees, agents, contractors, licensees or servants, including, without limitation, claims caused by the concurrent negligent act, error or omission, whether active or passive of Consortium Parties. Contractor shall have no obligation, however, to defend or indemnify Consortium Parties from a claim if it is determined by a court of competent jurisdiction that such claim was caused by the sole negligence or willful misconduct of Consortium Parties.

(b) Contractor shall defend and indemnify the Consortium Parties and their officers, agents and employees from every claim or demand made and every liability, loss, damage or expense, of any nature whatsoever, which may be incurred by reason of any liability for damages which may arise from the furnishing or use of any copyrighted or uncopyrighted matter or patented or unpatented invention under this Agreement.

9. THE ORDERING DISTRICT'S INSPECTOR: All items shall be subject to the inspection of the ordering district. Inspection of the items shall not relieve the Contractor from any obligation to fulfill this Contract. Defective items shall be made good by the Contractor, and unsuitable items may be rejected, notwithstanding that such defective work and materials have been previously overlooked by the ordering district and accepted. If any item shall be found defective at any time before final acceptance of the complete delivery, the Contractor shall forthwith remedy such defect in a manner satisfactory to the ordering district.

10. REMOVAL OF REJECTED ITEMS: All items rejected by the ordering district at any time prior to final inspection and acceptance shall at once be removed from the place of delivery by the Contractor who shall assume and pay the cost thereof without expense to the ordering district, and shall be replaced by satisfactory items.

11. DELAY DUE TO UNFORESEEN OBSTACLES: The parties to this Contract shall be excused from performance thereunder during the time and to the extent that they are prevented from obtaining, delivering, or performing by act of God, fire, strike, loss or shortage of transportation facilities, lockout, or commandeering of materials, products, plants or facilities by the government, when satisfactory evidence thereof is presented to the other party, provided that it is also established that the non-performance is not due in part to the fault or neglect of the party not performing.

12. ASSIGNMENT OF CONTRACT: The Contractor shall not assign, transfer, convey, sublet, or otherwise dispose of this Contract or any part thereof, or any right, title, or interest therein, funds to be received hereunder, or any power to execute the same without the consent in writing of the Consortium.

13. CONTRACTOR IS NOT AN OFFICER, EMPLOYEE, OR AGENT OF THE CONSORTIUM: While engaged in carrying out and complying with the terms and conditions of this Contract, the Contractor is an independent contractor, and is not an officer, employee or agent of the Consortium or its member districts.

14. INSURANCE PERMITS AND LICENSES REQUIRED OF THE CONTRACTOR: Contractor agrees to

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

Bid No. 2016-04B Copiers

carry a commercial general and automobile liability insurance policy with limits of One Million Dollars (\$1,000,000) per occurrence combined single limit for bodily injury and property damage in a form mutually acceptable to the parties to protect Contractor and Consortium and Ordering District against liability or claims of liability which may arise out of this Agreement. In addition, Contractor agrees to provide an endorsement to this policy stating, "Such insurance as is afforded by this policy shall be primary, and any insurance carried by the Consortium and Ordering District shall be excess and noncontributory." No later than ten (10) working days after the execution of this Agreement, Contractor shall provide Consortium and Ordering District with copies of the policy or policies of insurance evidencing all coverages and endorsements required hereunder including a provision for a thirty (30) day written notice of cancellation or reduction in coverage. Contractor agrees to name Consortium and Ordering District(s) and their officers, agents and employees as additional insureds under said policy. Bidders who have questions about insurance coverages are requested to present questions prior to bid opening in accordance with the provisions of Section 9 of the Information for Bidders.

The contractor and all of its employees or agents shall secure and maintain in force such licenses and permits as are required by law, in connection with the furnishing of materials, articles, or services covered under this Contract. All operations and materials shall be in accordance with the law.

15. **CONDITIONAL BID:** The Consortium reserves the right to reject any bid which imposes conditions, or terms, on purchases, which were not specified in the original bid document.

16. **HAZARDOUS MATERIALS:** Contractor shall comply with all Environmental Laws and all other laws, rules, regulations, and requirements regarding Hazardous Materials, health and safety, notices and training. Contractor agrees that it will not store any Hazardous Materials at any Consortium or ordering district Facility without prior approval of Consortium or ordering district or in violation of the applicable site storage limitations imposed by Environmental Law. Contractor agrees to take, at its expense, all action necessary to protect third parties, including, without limitation, employees, students and agents of the Consortium or ordering district from any exposure to Hazardous Materials generated or utilized in its performance under this Agreement. Contractor agrees to report to the appropriate governmental agencies all discharges, releases, and spills of Hazardous Materials that are required to be reported by any Environmental Law and to immediately notify the District of it. As used in this section, the term "Environmental Law" means any and all federal, state or local laws or ordinances, rules, decrees, orders, regulations or court decisions (including the so-called "common law"), including, but not limited to the Resource Conservations and Recovery Act, relating to hazardous substances, hazardous materials, hazardous waste, toxic substances, environmental conditions or other similar substances or conditions. As used in this section the term "Hazardous Materials" means any chemical, compound, materials, substance or other matter that (a) is a flammable, explosive, asbestos, radioactive nuclear medicine, vaccine, bacteria, virus, hazardous waste, toxic, overtly injurious or potentially injurious materials, whether injurious or potentially injurious by itself or in combination with other materials; (b) is controlled, referred to, designated in or governed by any Environmental Laws; (c) gives rise to any reporting, notice or publication requirements under any Environmental Laws, or (d) is any other materials or substance giving rise to any liability, responsibility or duty upon the District with respect to third person under any Environmental Laws.

17. **CONTACT WITH STUDENTS:** Contractor will not permit any of its employees who perform services under this Agreement to come in contact with pupils or communicate with pupils. In the event Contractor fails to prevent its employees from having contact with pupils or communicating with pupils and injury results from failure to prohibit pupil contact or communication, Contractor shall defend, indemnify, protect, and hold the Consortium and the ordering district, its agents, officers and employees harmless from and against any and all claims, demands, liability, judgments, awards, losses, injury, damages, expenses, charges or costs of any kind or character whether to the Consortium or ordering district or to any person or property which arise from or are connected with or are caused or claim to be caused by Contractor's failure to prohibit its employees, subcontractors or agents from having pupil contact or communication. Any subcontractors hired by Contractor shall be subject to and shall comply with this section, and it shall be the Contractor's responsibility to require compliance with this section. Contractor and subcontractor shall be jointly and severally liable for any injury that results from subcontractor's failure to comply with this provision. Based on the determination that neither Contractor nor any subcontractor of Contractor will have contact with pupils, no fingerprinting of Contractor or its agents, subcontractors or employees is required by this Agreement.

18. **COMPLIANCE WITH APPLICABLE LAWS:** Contractor agrees to comply with all federal, state and locals laws, rules, regulations and ordinances that are now or may in the future become applicable to Contractor, Contractor's business, equipment and personnel engaged in operations covered by this Agreement, or occurring out of the performance of such operations.

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19. SEVERABILITY: If any term, condition or provision of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions will nevertheless continue in full force and effect and shall not be affected, impaired or invalidated in any way.

20. SUCCESSORS: All terms of this contract shall be binding upon, inure to the benefit of, and be enforceable by the parties hereto and their respective heirs, legal representatives, successors and assigns.

21. PROVISIONS REQUIRED BY LAW DEEMED INSERTED: Each and every provision of law and clause required by law to be inserted in this contract shall be deemed to be inserted herein and the contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon application of either party, the contract shall forthwith be physically amended to make such insertion or correction.

22. AUDIT AND INSPECTION OF RECORDS: At any time during normal business hours and as often as Consortium may deem necessary, Contractor shall make available to Consortium for examination at Consortium's primary administration offices, all data, records, investigation reports and all other materials respecting matters covered by this Agreement and Contractor will permit Consortium to audit, and to make audits of all invoices and other data related to all matters covered by this Agreement.

23. WARRANT OF AUTHORITY: Each of the parties signing this Agreement warrants to the other that he or she has the full authority of the entity on behalf of which his or her signature is made.

IN WITNESS WHEREOF, the Consortium, by order of its Governing Board, has caused this instrument to be duly subscribed by the Secretary of said Board, and the Contractor has caused this instrument to be duly subscribed and executed, all on the date first hereinbefore set forth.

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

San Diego County, California

By *James Greenlee*  
Bid Administrator

Address \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Toshiba Business Solutions,  
Vendor Name a division of Toshiba America Business Solutions, Inc.

By X *[Signature]*  
Contractor

Address 9740 Irvine Blvd.  
Irvine, CA 92618  
\_\_\_\_\_  
\_\_\_\_\_

Approved by the Governing Board on  
\_\_\_\_\_

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

Bid No. 2016-04B Copiers

AGREEMENT

THIS AGREEMENT, made and entered into this 4th day of May, 2016, by and between the North County Educational Purchasing Consortium, San Diego County, California, hereinafter called the Consortium, and Fruth Group Inc hereinafter called the Contractor.

WITNESSETH: That the parties hereto have mutually covenanted and agreed, and by these presents do covenant and agree with each other, as follows:

1. THE CONTRACT DOCUMENTS: The complete contract consists of the following documents: The Letter to Bidders, the Notice to Bidders, the Information to Bidders, the Accepted Bid, the General Specifications, and the Agreement, including all modifications thereof duly incorporated therein. Any and all obligations of the Consortium and the Contractor are fully set forth and described therein or are reasonably inferable that any work called for in one and not mentioned in the other, or vice versa, is to be executed the same as if mentioned in all of the documents. The documents comprising the complete Contract are sometimes hereinafter referred to as the Contract Documents, or the Contract.

2. THE MATERIALS AND SUPPLIES: The contractor agrees to furnish the item or items of the stated bid listed herein, and all transportation, service, labor, and material necessary to furnish and deliver same in good condition, in the manner designated in, and in strict conformity with the specifications and other contract documents, at the price or prices hereinafter set forth. Member districts shall not be responsible for the care or protection of any property, material, or parts ordered against said contract before date of delivery to the respective district. It is understood by the Contractor that all items or service will be promptly delivered to the ordering district

(List of Items awarded to be attached for Bid No. 2016-04B Copiers.)

3. PAYMENTS. Within thirty (30) days after delivery of copier equipment or, the end of quarterly billing period when providing service and supplies, and the district's acceptance by of the product and/or service and supplies provided, the ordering district agrees to pay to the Contractor, and the Contractor agrees to accept in full payment therefor, the sums set opposite each item. Payment for maintenance and supply contracts will be billed quarterly in arrears. Invoices must be provided within ten days of product delivery or the end of the quarter (for maintenance and supply agreements). The end of the quarter for purposes of this contract is the last weekday of September, December, March or June.

4. TERMINATION FOR DEFAULT: If the said Contractor fails or neglects to supply or deliver any of said goods, articles, or service at the prices named and at the times and places above stated, the Consortium may, without further notice or demand, cancel and rescind this contract or may purchase said goods, supplies, or services elsewhere, and hold said Contractor responsible and liable for all damages which may be sustained thereby, or on account of the failure or neglect of said Contractor in performing any of the terms and conditions of this contract; it being specifically provided and agreed that time shall be the essence of this agreement.

The foregoing provisions are in addition to and not in limitation of any other rights or remedies available to the Consortium.

5. CONSORTIUM'S RIGHT TO WITHHOLD CERTAIN AMOUNTS AND MAKE APPLICATION THEREOF: The Consortium may authorize a member district to withhold a sufficient amount or amounts of any payment otherwise due to the Contractor, as in its judgment may be necessary to cover defective items not remedied, and the Consortium may apply such withheld amount or amounts to the payment of such claims, in its discretion.

6. EXTRA AND/OR ADDITIONAL SPECIFICATIONS AND CHANGES: Should the Consortium at any time during the performance of the contract, request any alterations, deviations, additions, or omissions from the Specifications or other Contract Documents, it shall be at liberty to do so, and the same shall in no way affect or make void the Contract, but the cost will be added to or deducted from the amount of said Contract price, as the case may be, by a fair and reasonable valuation.

The estimated cost of a proposed change shall be established in one or more of the following methods:

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

Bid No. 2016-04B Copiers

- a) By an acceptable lump sum proposal from the Contractor.
- b) By unit prices agreed upon by the Consortium and the Contractor.

No change shall be made in any specification of any item under the Contract unless a written statement setting forth the object of the change, its character, amount, and the expense thereof is first submitted to the Consortium and written consent thereto obtained.

7. TIME OF COMPLETION: The Contractor shall begin performance of the Contract promptly upon due execution and delivery to the Consortium of the Contract and Bond (if required). The Contractor is obligated to completely and satisfactorily perform the Contract within the period or periods specified in the Contract documents.

8. DEFENSE AND INDEMNITY: (a) Neither the Consortium nor any ordering District shall be liable for, and Contractor shall defend and indemnify the Consortium and any and all ordering Districts and their officers, agents, employees and volunteers (collectively "Consortium Parties"), against any and all claims, deductibles, self-insured retentions, demands, liability, judgments, awards, fines, mechanics' liens or other liens, labor disputes. Losses, damages, expenses, charges or costs of any kind or character, including attorneys' fees and court costs (hereinafter collectively referred to as "Claims"), which arise out of or are in any way connected to the work covered by this Agreement arising either directly or indirectly from any act, error, omission or negligence of Contractor or its officers, employees, agents, contractors, licensees or servants, including, without limitation, claims caused by the concurrent negligent act, error or omission, whether active or passive of Consortium Parties. Contractor shall have no obligation, however, to defend or indemnify Consortium Parties from a claim if it is determined by a court of competent jurisdiction that such claim was caused by the sole negligence or willful misconduct of Consortium Parties.

(b) Contractor shall defend and indemnify the Consortium Parties and their officers, agents and employees from every claim or demand made and every liability, loss, damage or expense, of any nature whatsoever, which may be incurred by reason of any liability for damages which may arise from the furnishing or use of any copyrighted or uncopyrighted matter or patented or unpatented invention under this Agreement.

9. THE ORDERING DISTRICT'S INSPECTOR: All items shall be subject to the inspection of the ordering district. Inspection of the items shall not relieve the Contractor from any obligation to fulfill this Contract. Defective items shall be made good by the Contractor, and unsuitable items may be rejected, notwithstanding that such defective work and materials have been previously overlooked by the ordering district and accepted. If any item shall be found defective at any time before final acceptance of the complete delivery, the Contractor shall forthwith remedy such defect in a manner satisfactory to the ordering district.

10. REMOVAL OF REJECTED ITEMS: All items rejected by the ordering district at any time prior to final inspection and acceptance shall at once be removed from the place of delivery by the Contractor who shall assume and pay the cost thereof without expense to the ordering district, and shall be replaced by satisfactory items.

11. DELAY DUE TO UNFORESEEN OBSTACLES: The parties to this Contract shall be excused from performance thereunder during the time and to the extent that they are prevented from obtaining, delivering, or performing by act of God, fire, strike, loss or shortage of transportation facilities, lockout, or commandeering of materials, products, plants or facilities by the government, when satisfactory evidence thereof is presented to the other party, provided that it is also established that the non-performance is not due in part to the fault or neglect of the party not performing.

12. ASSIGNMENT OF CONTRACT: The Contractor shall not assign, transfer, convey, sublet, or otherwise dispose of this Contract or any part thereof, or any right, title, or interest therein, funds to be received hereunder, or any power to execute the same without the consent in writing of the Consortium.

13. CONTRACTOR IS NOT AN OFFICER, EMPLOYEE, OR AGENT OF THE CONSORTIUM: While engaged in carrying out and complying with the terms and conditions of this Contract, the Contractor is an independent contractor, and is not an officer, employee or agent of the Consortium or its member districts.

14. INSURANCE PERMITS AND LICENSES REQUIRED OF THE CONTRACTOR: Contractor agrees to

## NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

Bid No. 2016-04B Copiers

carry a commercial general and automobile liability insurance policy with limits of One Million Dollars (\$1,000,000) per occurrence combined single limit for bodily injury and property damage in a form mutually acceptable to the parties to protect Contractor and Consortium and Ordering District against liability or claims of liability which may arise out of this Agreement. In addition, Contractor agrees to provide an endorsement to this policy stating, "Such insurance as is afforded by this policy shall be primary, and any insurance carried by the Consortium and Ordering District shall be excess and noncontributory." No later than ten (10) working days after the execution of this Agreement, Contractor shall provide Consortium and Ordering District with copies of the policy or policies of insurance evidencing all coverages and endorsements required hereunder including a provision for a thirty (30) day written notice of cancellation or reduction in coverage. Contractor agrees to name Consortium and Ordering District(s) and their officers, agents and employees as additional insureds under said policy. Bidders who have questions about insurance coverages are requested to present questions prior to bid opening in accordance with the provisions of Section 9 of the Information for Bidders.

The contractor and all of its employees or agents shall secure and maintain in force such licenses and permits as are required by law, in connection with the furnishing of materials, articles, or services covered under this Contract. All operations and materials shall be in accordance with the law.

15. **CONDITIONAL BID:** The Consortium reserves the right to reject any bid which imposes conditions, or terms, on purchases, which were not specified in the original bid document.

16. **HAZARDOUS MATERIALS:** Contractor shall comply with all Environmental Laws and all other laws, rules, regulations, and requirements regarding Hazardous Materials, health and safety, notices and training. Contractor agrees that it will not store any Hazardous Materials at any Consortium or ordering district Facility without prior approval of Consortium or ordering district or in violation of the applicable site storage limitations imposed by Environmental Law. Contractor agrees to take, at its expense, all action necessary to protect third parties, including, without limitation, employees, students and agents of the Consortium or ordering district from any exposure to Hazardous Materials generated or utilized in its performance under this Agreement. Contractor agrees to report to the appropriate governmental agencies all discharges, releases, and spills of Hazardous Materials that are required to be reported by any Environmental Law and to immediately notify the District of it. As used in this section, the term "Environmental Law" means any and all federal, state or local laws or ordinances, rules, decrees, orders, regulations or court decisions (including the so-called "common law"), including, but not limited to the Resource Conservation and Recovery Act, relating to hazardous substances, hazardous materials, hazardous waste, toxic substances, environmental conditions or other similar substances or conditions. As used in this section the term "Hazardous Materials" means any chemical, compound, materials, substance or other matter that (a) is a flammable, explosive, asbestos, radioactive nuclear medicine, vaccine, bacteria, virus, hazardous waste, toxic, overtly injurious or potentially injurious materials, whether injurious or potentially injurious by itself or in combination with other materials; (b) is controlled, referred to, designated in or governed by any Environmental Laws; (c) gives rise to any reporting, notice or publication requirements under any Environmental Laws, or (d) is any other materials or substance giving rise to any liability, responsibility or duty upon the District with respect to third person under any Environmental Laws.

17. **CONTACT WITH STUDENTS:** Contractor will not permit any of its employees who perform services under this Agreement to come in contact with pupils or communicate with pupils. In the event Contractor fails to prevent its employees from having contact with pupils or communicating with pupils and injury results from failure to prohibit pupil contact or communication, Contractor shall defend, indemnify, protect, and hold the Consortium and the ordering district, its agents, officers and employees harmless from and against any and all claims, demands, liability, judgments, awards, losses, injury, damages, expenses, charges or costs of any kind or character whether to the Consortium or ordering district or to any person or property which arise from or are connected with or are caused or claim to be caused by Contractor's failure to prohibit its employees, subcontractors or agents from having pupil contact or communication. Any subcontractors hired by Contractor shall be subject to and shall comply with this section, and it shall be the Contractor's responsibility to require compliance with this section. Contractor and subcontractor shall be jointly and severally liable for any injury that results from subcontractor's failure to comply with this provision. Based on the determination that neither Contractor nor any subcontractor of Contractor will have contact with pupils, no fingerprinting of Contractor or its agents, subcontractors or employees is required by this Agreement.

18. **COMPLIANCE WITH APPLICABLE LAWS:** Contractor agrees to comply with all federal, state and local laws, rules, regulations and ordinances that are now or may in the future become applicable to Contractor, Contractor's business, equipment and personnel engaged in operations covered by this Agreement, or occurring out of the performance of such operations.

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

Bid No. 2016-04B Copiers

19. SEVERABILITY: If any term, condition or provision of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions will nevertheless continue in full force and effect and shall not be affected, impaired or invalidated in any way.

20. SUCCESSORS: All terms of this contract shall be binding upon, inure to the benefit of, and be enforceable by the parties hereto and their respective heirs, legal representatives, successors and assigns.

21. PROVISIONS REQUIRED BY LAW DEEMED INSERTED: Each and every provision of law and clause required by law to be inserted in this contract shall be deemed to be inserted herein and the contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon application of either party, the contract shall forthwith be physically amended to make such insertion or correction.

22. AUDIT AND INSPECTION OF RECORDS: At any time during normal business hours and as often as Consortium may deem necessary, Contractor shall make available to Consortium for examination at Consortium's primary administration offices, all data, records, investigation reports and all other materials respecting matters covered by this Agreement and Contractor will permit Consortium to audit, and to make audits of all invoices and other data related to all matters covered by this Agreement.

23. WARRANT OF AUTHORITY: Each of the parties signing this Agreement warrants to the other that he or she has the full authority of the entity on behalf of which his or her signature is made.

IN WITNESS WHEREOF, the Consortium, by order of its Governing Board, has caused this instrument to be duly subscribed by the Secretary of said Board, and the Contractor has caused this instrument to be duly subscribed and executed, all on the date first hereinbefore set forth.

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM  
San Diego County, California

By *Janece Greenlee*  
Bid Administrator

Address \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Vendor Name Fruth Group Inc

By *Paul Olsen*  
Contractor

Address 12340 Stowe Drive  
Poway, CA 92064

Approved by the Governing Board on

\_\_\_\_\_

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

Bid No. 2016-04B Copiers

AGREEMENT

THIS AGREEMENT, made and entered into this 15<sup>th</sup> day of June, 2016, by and between the North County Educational Purchasing Consortium, San Diego County, California, hereinafter called the Consortium, and Konica Minolta Business Solutions Inc. hereinafter called the Contractor.

WITNESSETH: That the parties hereto have mutually covenanted and agreed, and by these presents do covenant and agree with each other, as follows:

1. THE CONTRACT DOCUMENTS: The complete contract consists of the following documents: The Letter to Bidders, the Notice to Bidders, the Information to Bidders, the Accepted Bid, the General Specifications, and the Agreement, including all modifications thereof duly incorporated therein. Any and all obligations of the Consortium and the Contractor are fully set forth and described therein or are reasonably inferable that any work called for in one and not mentioned in the other, or vice versa, is to be executed the same as if mentioned in all of the documents. The documents comprising the complete Contract are sometimes hereinafter referred to as the Contract Documents, or the Contract.

2. THE MATERIALS AND SUPPLIES: The contractor agrees to furnish the item or items of the stated bid listed herein, and all transportation, service, labor, and material necessary to furnish and deliver same in good condition, in the manner designated in, and in strict conformity with the specifications and other contract documents, at the price or prices hereinafter set forth. Member districts shall not be responsible for the care or protection of any property, material, or parts ordered against said contract before date of delivery to the respective district. It is understood by the Contractor that all items or service will be promptly delivered to the ordering district

(List of Items awarded to be attached for Bid No. 2016-04B Copiers.)

3. PAYMENTS. Within thirty (30) days after delivery of copier equipment or, the end of quarterly billing period when providing service and supplies, and the district's acceptance by of the product and/or service and supplies provided, the ordering district agrees to pay to the Contractor, and the Contractor agrees to accept in full payment therefor, the sums set opposite each item. Payment for maintenance and supply contracts will be billed quarterly in arrears. Invoices must be provided within ten days of product delivery or the end of the quarter (for maintenance and supply agreements). The end of the quarter for purposes of this contract is the last weekday of September, December, March or June.

4. TERMINATION FOR DEFAULT: If the said Contractor fails or neglects to supply or deliver any of said goods, articles, or service at the prices named and at the times and places above stated, the Consortium may, without further notice or demand, cancel and rescind this contract or may purchase said goods, supplies, or services elsewhere, and hold said Contractor responsible and liable for all damages which may be sustained thereby, or on account of the failure or neglect of said Contractor in performing any of the terms and conditions of this contract; it being specifically provided and agreed that time shall be the essence of this agreement.

The foregoing provisions are in addition to and not in limitation of any other rights or remedies available to the Consortium.

5. CONSORTIUM'S RIGHT TO WITHHOLD CERTAIN AMOUNTS AND MAKE APPLICATION THEREOF: The Consortium may authorize a member district to withhold a sufficient amount or amounts of any payment otherwise due to the Contractor, as in its judgment may be necessary to cover defective items not remedied, and the Consortium may apply such withheld amount or amounts to the payment of such claims, in its discretion.

6. EXTRA AND/OR ADDITIONAL SPECIFICATIONS AND CHANGES: Should the Consortium at any time during the performance of the contract, request any alterations, deviations, additions, or omissions from the Specifications or other Contract Documents, it shall be at liberty to do so, and the same shall in no way affect or make void the Contract, but the cost will be added to or deducted from the amount of said Contract price, as the case may be, by a fair and reasonable valuation.

The estimated cost of a proposed change shall be established in one or more of the following methods:



NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

Bid No. 2016-04B Copiers

- a) By an acceptable lump sum proposal from the Contractor.
- b) By unit prices agreed upon by the Consortium and the Contractor.

No change shall be made in any specification of any item under the Contract unless a written statement setting forth the object of the change, its character, amount, and the expense thereof is first submitted to the Consortium and written consent thereto obtained.

7. TIME OF COMPLETION: The Contractor shall begin performance of the Contract promptly upon due execution and delivery to the Consortium of the Contract and Bond (if required). The Contractor is obligated to completely and satisfactorily perform the Contract within the period or periods specified in the Contract documents.

8. DEFENSE AND INDEMNITY: (a) Neither the Consortium nor any ordering District shall be liable for, and Contractor shall defend and indemnify the Consortium and any and all ordering Districts and their officers, agents, employees and volunteers (collectively "Consortium Parties"), against any and all claims, deductibles, self-insured retentions, demands, liability, judgments, awards, fines, mechanics' liens or other liens, labor disputes, losses, damages, expenses, charges or costs of any kind or character, including attorneys' fees and court costs (hereinafter collectively referred to as "Claims"), which arise out of or are in any way connected to the work covered by this Agreement arising either directly or indirectly from any act, error, omission or negligence of Contractor or its officers, employees, agents, contractors, licensees or servants, including, without limitation, claims caused by the concurrent negligent act, error or omission, whether active or passive of Consortium Parties. Contractor shall have no obligation, however, to defend or indemnify Consortium Parties from a claim if it is determined by a court of competent jurisdiction that such claim was caused by the sole negligence or willful misconduct of Consortium Parties.

(b) Contractor shall defend and indemnify the Consortium Parties and their officers, agents and employees from every claim or demand made and every liability, loss, damage or expense, of any nature whatsoever, which may be incurred by reason of any liability for damages which may arise from the furnishing or use of any copyrighted or uncopyrighted matter or patented or unpatented invention under this Agreement.

9. THE ORDERING DISTRICT'S INSPECTOR: All items shall be subject to the inspection of the ordering district. Inspection of the items shall not relieve the Contractor from any obligation to fulfill this Contract. Defective items shall be made good by the Contractor, and unsuitable items may be rejected, notwithstanding that such defective work and materials have been previously overlooked by the ordering district and accepted. If any item shall be found defective at any time before final acceptance of the complete delivery, the Contractor shall forthwith remedy such defect in a manner satisfactory to the ordering district.

10. REMOVAL OF REJECTED ITEMS: All items rejected by the ordering district at any time prior to final inspection and acceptance shall at once be removed from the place of delivery by the Contractor who shall assume and pay the cost thereof without expense to the ordering district, and shall be replaced by satisfactory items.

11. DELAY DUE TO UNFORESEEN OBSTACLES: The parties to this Contract shall be excused from performance thereunder during the time and to the extent that they are prevented from obtaining, delivering, or performing by act of God, fire, strike, loss or shortage of transportation facilities, lockout, or commandeering of materials, products, plants or facilities by the government, when satisfactory evidence thereof is presented to the other party, provided that it is also established that the non-performance is not due in part to the fault or neglect of the party not performing.

12. ASSIGNMENT OF CONTRACT: The Contractor shall not assign, transfer, convey, sublet, or otherwise dispose of this Contract or any part thereof, or any right, title, or interest therein, funds to be received hereunder, or any power to execute the same without the consent in writing of the Consortium.

13. CONTRACTOR IS NOT AN OFFICER, EMPLOYEE, OR AGENT OF THE CONSORTIUM: While engaged in carrying out and complying with the terms and conditions of this Contract, the Contractor is an independent contractor, and is not an officer, employee or agent of the Consortium or its member districts.

14. INSURANCE PERMITS AND LICENSES REQUIRED OF THE CONTRACTOR: Contractor agrees to

## NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

Bid No. 2016-04B Copiers

carry a commercial general and automobile liability insurance policy with limits of One Million Dollars (\$1,000,000) per occurrence combined single limit for bodily injury and property damage in a form mutually acceptable to the parties to protect Contractor and Consortium and Ordering District against liability or claims of liability which may arise out of this Agreement. In addition, Contractor agrees to provide an endorsement to this policy stating, "Such insurance as is afforded by this policy shall be primary, and any insurance carried by the Consortium and Ordering District shall be excess and noncontributory." No later than ten (10) working days after the execution of this Agreement, Contractor shall provide Consortium and Ordering District with copies of the policy or policies of insurance evidencing all coverages and endorsements required hereunder including a provision for a thirty (30) day written notice of cancellation or reduction in coverage. Contractor agrees to name Consortium and Ordering District(s) and their officers, agents and employees as additional insureds under said policy. Bidders who have questions about insurance coverages are requested to present questions prior to bid opening in accordance with the provisions of Section 9 of the Information for Bidders.

The contractor and all of its employees or agents shall secure and maintain in force such licenses and permits as are required by law, in connection with the furnishing of materials, articles, or services covered under this Contract. All operations and materials shall be in accordance with the law.

15. **CONDITIONAL BID:** The Consortium reserves the right to reject any bid which imposes conditions, or terms, on purchases, which were not specified in the original bid document.

16. **HAZARDOUS MATERIALS:** Contractor shall comply with all Environmental Laws and all other laws, rules, regulations, and requirements regarding Hazardous Materials, health and safety, notices and training. Contractor agrees that it will not store any Hazardous Materials at any Consortium or ordering district Facility without prior approval of Consortium or ordering district or in violation of the applicable site storage limitations imposed by Environmental Law. Contractor agrees to take, at its expense, all action necessary to protect third parties, including, without limitation, employees, students and agents of the Consortium or ordering district from any exposure to Hazardous Materials generated or utilized in its performance under this Agreement. Contractor agrees to report to the appropriate governmental agencies all discharges, releases, and spills of Hazardous Materials that are required to be reported by any Environmental Law and to immediately notify the District of it. As used in this section, the term "Environmental Law" means any and all federal, state or local laws or ordinances, rules, decrees, orders, regulations or court decisions (including the so-called "common law"), including, but not limited to the Resource Conservations and Recovery Act, relating to hazardous substances, hazardous materials, hazardous waste, toxic substances, environmental conditions or other similar substances or conditions. As used in this section the term "Hazardous Materials" means any chemical, compound, materials, substance or other matter that (a) is a flammable, explosive, asbestos, radioactive nuclear medicine, vaccine, bacteria, virus, hazardous waste, toxic, overtly injurious or potentially injurious materials, whether injurious or potentially injurious by itself or in combination with other materials; (b) is controlled, referred to, designated in or governed by any Environmental Laws; (c) gives rise to any reporting, notice or publication requirements under any Environmental Laws, or (d) is any other materials or substance giving rise to any liability, responsibility or duty upon the District with respect to third person under any Environmental Laws.

17. **CONTACT WITH STUDENTS:** Contractor will not permit any of its employees who perform services under this Agreement to come in contact with pupils or communicate with pupils. In the event Contractor fails to prevent its employees from having contact with pupils or communicating with pupils and injury results from failure to prohibit pupil contact or communication, Contractor shall defend, indemnify, protect, and hold the Consortium and the ordering district, its agents, officers and employees harmless from and against any and all claims, demands, liability, judgments, awards, losses, injury, damages, expenses, charges or costs of any kind or character whether to the Consortium or ordering district or to any person or property which arise from or are connected with or are caused or claim to be caused by Contractor's failure to prohibit its employees, subcontractors or agents from having pupil contact or communication. Any subcontractors hired by Contractor shall be subject to and shall comply with this section, and it shall be the Contractor's responsibility to require compliance with this section. Contractor and subcontractor shall be jointly and severally liable for any injury that results from subcontractor's failure to comply with this provision. Based on the determination that neither Contractor nor any subcontractor of Contractor will have contact with pupils, no fingerprinting of Contractor or its agents, subcontractors or employees is required by this Agreement.

18. **COMPLIANCE WITH APPLICABLE LAWS:** Contractor agrees to comply with all federal, state and locals laws, rules, regulations and ordinances that are now or may in the future become applicable to Contractor, Contractor's business, equipment and personnel engaged in operations covered by this Agreement, or occurring out of the performance of such operations.

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

Bid No. 2016-04B Copiers

19. SEVERABILITY: If any term, condition or provision of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions will nevertheless continue in full force and effect and shall not be affected, impaired or invalidated in any way.

20. SUCCESSORS: All terms of this contract shall be binding upon, inure to the benefit of, and be enforceable by the parties hereto and their respective heirs, legal representatives, successors and assigns.

21. PROVISIONS REQUIRED BY LAW DEEMED INSERTED: Each and every provision of law and clause required by law to be inserted in this contract shall be deemed to be inserted herein and the contract shall be read and enforced as thought it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon application of either party, the contract shall forthwith be physically amended to make such insertion or correction.

22. AUDIT AND INSPECTION OF RECORDS: At any time during normal business hours and as often as Consortium may deem necessary, Contractor shall make available to Consortium for examination at Consortium's primary administration offices, all data, records, investigation reports and all other materials respecting matters covered by this Agreement and Contractor will permit Consortium to audit, and to make audits of all invoices and other data related to all matters covered by this Agreement.

23. WARRANT OF AUTHORITY: Each of the parties signing this Agreement warrants to the other that he or she has the full authority of the entity on behalf of which his or her signature is made.

IN WITNESS WHEREOF, the Consortium, by order of its Governing Board, has caused this instrument to be duly subscribed by the Secretary of said Board, and the Contractor has caused this instrument to be duly subscribed and executed, all on the date first hereinbefore set forth.

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM  
San Diego County, California

By *[Signature]*  
Bid Administrator

Address \_\_\_\_\_

Vendor Name Konica Minolta Business Solutions Inc.

By *[Signature]* A.V.P. 6/15/16  
Contractor

Address 5959 Cornerstone ct w #200  
San Diego, Ca 92121

Approved by the Governing Board on \_\_\_\_\_

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

Bid No. 2016-04B Copiers

AGREEMENT

THIS AGREEMENT, made and entered into this 17 day of June, 2016, by and between the North County Educational Purchasing Consortium, San Diego County, California, hereinafter called the Consortium, and KYOCERA Document Solutions West, LLC hereinafter called the Contractor.

WITNESSETH: That the parties hereto have mutually covenanted and agreed, and by these presents do covenant and agree with each other, as follows:

1. THE CONTRACT DOCUMENTS: The complete contract consists of the following documents: The Letter to Bidders, the Notice to Bidders, the Information to Bidders, the Accepted Bid, the General Specifications, and the Agreement, including all modifications thereof duly incorporated therein. Any and all obligations of the Consortium and the Contractor are fully set forth and described therein or are reasonably inferable that any work called for in one and not mentioned in the other, or vice versa, is to be executed the same as if mentioned in all of the documents. The documents comprising the complete Contract are sometimes hereinafter referred to as the Contract Documents, or the Contract.

2. THE MATERIALS AND SUPPLIES: The contractor agrees to furnish the item or items of the stated bid listed herein, and all transportation, service, labor, and material necessary to furnish and deliver same in good condition, in the manner designated in, and in strict conformity with the specifications and other contract documents, at the price or prices hereinafter set forth. Member districts shall not be responsible for the care or protection of any property, material, or parts ordered against said contract before date of delivery to the respective district. It is understood by the Contractor that all items or service will be promptly delivered to the ordering district

(List of Items awarded to be attached for Bid No. 2016-04B Copiers.)

3. PAYMENTS. Within thirty (30) days after delivery of copier equipment or, the end of quarterly billing period when providing service and supplies, and the district's acceptance by of the product and/or service and supplies provided, the ordering district agrees to pay to the Contractor, and the Contractor agrees to accept in full payment therefor, the sums set opposite each item. Payment for maintenance and supply contracts will be billed quarterly in arrears. Invoices must be provided within ten days of product delivery or the end of the quarter (for maintenance and supply agreements). The end of the quarter for purposes of this contract is the last weekday of September, December, March or June.

4. TERMINATION FOR DEFAULT: If the said Contractor fails or neglects to supply or deliver any of said goods, articles, or service at the prices named and at the times and places above stated, the Consortium may, without further notice or demand, cancel and rescind this contract or may purchase said goods, supplies, or services elsewhere, and hold said Contractor responsible and liable for all damages which may be sustained thereby, or on account of the failure or neglect of said Contractor in performing any of the terms and conditions of this contract; it being specifically provided and agreed that time shall be the essence of this agreement.

The foregoing provisions are in addition to and not in limitation of any other rights or remedies available to the Consortium.

5. CONSORTIUM'S RIGHT TO WITHHOLD CERTAIN AMOUNTS AND MAKE APPLICATION THEREOF: The Consortium may authorize a member district to withhold a sufficient amount or amounts of any payment otherwise due to the Contractor, as in its judgment may be necessary to cover defective items not remedied, and the Consortium may apply such withheld amount or amounts to the payment of such claims, in its discretion.

6. EXTRA AND/OR ADDITIONAL SPECIFICATIONS AND CHANGES: Should the Consortium at any time during the performance of the contract, request any alterations, deviations, additions, or omissions from the Specifications or other Contract Documents, it shall be at liberty to do so, and the same shall in no way affect or make void the Contract, but the cost will be added to or deducted from the amount of said Contract price, as the case may be, by a fair and reasonable valuation.

The estimated cost of a proposed change shall be established in one or more of the following methods:

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

Bid No. 2016-04B Copiers

- a) By an acceptable lump sum proposal from the Contractor.
- b) By unit prices agreed upon by the Consortium and the Contractor.

No change shall be made in any specification of any Item under the Contract unless a written statement setting forth the object of the change, its character, amount, and the expense thereof is first submitted to the Consortium and written consent thereto obtained.

7. **TIME OF COMPLETION:** The Contractor shall begin performance of the Contract promptly upon due execution and delivery to the Consortium of the Contract and Bond (if required). The Contractor is obligated to completely and satisfactorily perform the Contract within the period or periods specified in the Contract documents.

8. **DEFENSE AND INDEMNITY:** (a) Neither the Consortium nor any ordering District shall be liable for, and Contractor shall defend and indemnify the Consortium and any and all ordering Districts and their officers, agents, employees and volunteers (collectively "Consortium Parties"), against any and all claims, deductibles, self-insured retentions, demands, liability, judgments, awards, fines, mechanics' liens or other liens, labor disputes, losses, damages, expenses, charges or costs of any kind or character, including attorneys' fees and court costs (hereinafter collectively referred to as "Claims"), which arise out of or are in any way connected to the work covered by this Agreement arising either directly or indirectly from any act, error, omission or negligence of Contractor or its officers, employees, agents, contractors, licensees or servants, including, without limitation, claims caused by the concurrent negligent act, error or omission, whether active or passive of Consortium Parties. Contractor shall have no obligation, however, to defend or indemnify Consortium Parties from a claim if it is determined by a court of competent jurisdiction that such claim was caused by the sole negligence or willful misconduct of Consortium Parties.

(b) Contractor shall defend and indemnify the Consortium Parties and their officers, agents and employees from every claim or demand made and every liability, loss, damage or expense, of any nature whatsoever, which may be incurred by reason of any liability for damages which may arise from the furnishing or use of any copyrighted or uncopyrighted matter or patented or unpatented invention under this Agreement.

9. **THE ORDERING DISTRICT'S INSPECTOR:** All items shall be subject to the inspection of the ordering district. Inspection of the items shall not relieve the Contractor from any obligation to fulfill this Contract. Defective items shall be made good by the Contractor, and unsuitable items may be rejected, notwithstanding that such defective work and materials have been previously overlooked by the ordering district and accepted. If any item shall be found defective at any time before final acceptance of the complete delivery, the Contractor shall forthwith remedy such defect in a manner satisfactory to the ordering district.

10. **REMOVAL OF REJECTED ITEMS:** All items rejected by the ordering district at any time prior to final inspection and acceptance shall at once be removed from the place of delivery by the Contractor who shall assume and pay the cost thereof without expense to the ordering district, and shall be replaced by satisfactory items.

11. **DELAY DUE TO UNFORESEEN OBSTACLES:** The parties to this Contract shall be excused from performance thereunder during the time and to the extent that they are prevented from obtaining, delivering, or performing by act of God, fire, strike, loss or shortage of transportation facilities, lockout, or commandeering of materials, products, plants or facilities by the government, when satisfactory evidence thereof is presented to the other party, provided that it is also established that the non-performance is not due in part to the fault or neglect of the party not performing.

12. **ASSIGNMENT OF CONTRACT:** The Contractor shall not assign, transfer, convey, sublet, or otherwise dispose of this Contract or any part thereof, or any right, title, or interest therein, funds to be received hereunder, or any power to execute the same without the consent in writing of the Consortium.

13. **CONTRACTOR IS NOT AN OFFICER, EMPLOYEE, OR AGENT OF THE CONSORTIUM:** While engaged in carrying out and complying with the terms and conditions of this Contract, the Contractor is an independent contractor, and is not an officer, employee or agent of the Consortium or its member districts.

14. **INSURANCE PERMITS AND LICENSES REQUIRED OF THE CONTRACTOR:** Contractor agrees to

## NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

### Bid No. 2016-04B Copiers

carry a commercial general and automobile liability insurance policy with limits of One Million Dollars (\$1,000,000) per occurrence combined single limit for bodily injury and property damage in a form mutually acceptable to the parties to protect Contractor and Consortium and Ordering District against liability or claims of liability which may arise out of this Agreement. In addition, Contractor agrees to provide an endorsement to this policy stating, "Such insurance as is afforded by this policy shall be primary, and any insurance carried by the Consortium and Ordering District shall be excess and noncontributory." No later than ten (10) working days after the execution of this Agreement, Contractor shall provide Consortium and Ordering District with copies of the policy or policies of insurance evidencing all coverages and endorsements required hereunder including a provision for a thirty (30) day written notice of cancellation or reduction in coverage. Contractor agrees to name Consortium and Ordering District(s) and their officers, agents and employees as additional insureds under said policy. Bidders who have questions about insurance coverages are requested to present questions prior to bid opening in accordance with the provisions of Section 9 of the Information for Bidders.

The contractor and all of its employees or agents shall secure and maintain in force such licenses and permits as are required by law, in connection with the furnishing of materials, articles, or services covered under this Contract. All operations and materials shall be in accordance with the law.

15. **CONDITIONAL BID:** The Consortium reserves the right to reject any bid which imposes conditions, or terms, on purchases, which were not specified in the original bid document.

16. **HAZARDOUS MATERIALS:** Contractor shall comply with all Environmental Laws and all other laws, rules, regulations, and requirements regarding Hazardous Materials, health and safety, notices and training. Contractor agrees that it will not store any Hazardous Materials at any Consortium or ordering district Facility without prior approval of Consortium or ordering district or in violation of the applicable site storage limitations imposed by Environmental Law. Contractor agrees to take, at its expense, all action necessary to protect third parties, including, without limitation, employees, students and agents of the Consortium or ordering district from any exposure to Hazardous Materials generated or utilized in its performance under this Agreement. Contractor agrees to report to the appropriate governmental agencies all discharges, releases, and spills of Hazardous Materials that are required to be reported by any Environmental Law and to immediately notify the District of it. As used in this section, the term "Environmental Law" means any and all federal, state or local laws or ordinances, rules, decrees, orders, regulations or court decisions (including the so-called "common law"), including, but not limited to the Resource Conservations and Recovery Act, relating to hazardous substances, hazardous materials, hazardous waste, toxic substances, environmental conditions or other similar substances or conditions. As used in this section the term "Hazardous Materials" means any chemical, compound, materials, substance or other matter that (a) is a flammable, explosive, asbestos, radioactive nuclear medicine, vaccine, bacteria, virus, hazardous waste, toxic, overtly injurious or potentially injurious materials, whether injurious or potentially injurious by itself or in combination with other materials; (b) is controlled, referred to, designated in or governed by any Environmental Laws; (c) gives rise to any reporting, notice or publication requirements under any Environmental Laws, or (d) is any other materials or substance giving rise to any liability, responsibility or duty upon the District with respect to third person under any Environmental Laws.

17. **CONTACT WITH STUDENTS:** Contractor will not permit any of its employees who perform services under this Agreement to come in contact with pupils or communicate with pupils. In the event Contractor fails to prevent its employees from having contact with pupils or communicating with pupils and injury results from failure to prohibit pupil contact or communication, Contractor shall defend, indemnify, protect, and hold the Consortium and the ordering district, its agents, officers and employees harmless from and against any and all claims, demands, liability, judgments, awards, losses, injury, damages, expenses, charges or costs of any kind or character whether to the Consortium or ordering district or to any person or property which arise from or are connected with or are caused or claim to be caused by Contractor's failure to prohibit its employees, subcontractors or agents from having pupil contact or communication. Any subcontractors hired by Contractor shall be subject to and shall comply with this section, and it shall be the Contractor's responsibility to require compliance with this section. Contractor and subcontractor shall be jointly and severally liable for any injury that results from subcontractor's failure to comply with this provision. Based on the determination that neither Contractor nor any subcontractor of Contractor will have contact with pupils, no fingerprinting of Contractor or its agents, subcontractors or employees is required by this Agreement.

18. **COMPLIANCE WITH APPLICABLE LAWS:** Contractor agrees to comply with all federal, state and local laws, rules, regulations and ordinances that are now or may in the future become applicable to Contractor, Contractor's business, equipment and personnel engaged in operations covered by this Agreement, or occurring out of the performance of such operations.

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19. SEVERABILITY: If any term, condition or provision of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions will nevertheless continue in full force and effect and shall not be affected, impaired or invalidated in any way.

20. SUCCESSORS: All terms of this contract shall be binding upon, inure to the benefit of, and be enforceable by the parties hereto and their respective heirs, legal representatives, successors and assigns.

21. PROVISIONS REQUIRED BY LAW DEEMED INSERTED: Each and every provision of law and clause required by law to be inserted in this contract shall be deemed to be inserted herein and the contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon application of either party, the contract shall forthwith be physically amended to make such insertion or correction.

22. AUDIT AND INSPECTION OF RECORDS: At any time during normal business hours and as often as Consortium may deem necessary, Contractor shall make available to Consortium for examination at Consortium's primary administration offices, all data, records, investigation reports and all other materials respecting matters covered by this Agreement and Contractor will permit Consortium to audit, and to make audits of all invoices and other data related to all matters covered by this Agreement.

23. WARRANT OF AUTHORITY: Each of the parties signing this Agreement warrants to the other that he or she has the full authority of the entity on behalf of which his or her signature is made.

IN WITNESS WHEREOF, the Consortium, by order of its Governing Board, has caused this instrument to be duly subscribed by the Secretary of said Board, and the Contractor has caused this instrument to be duly subscribed and executed, all on the date first hereinbefore set forth.

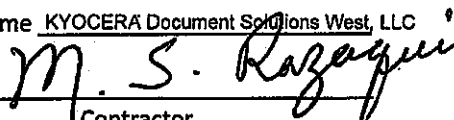
NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

San Diego County, California

By   
Bid Administrator

Address \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Vendor Name KYOCERA Document Solutions West, LLC

By   
Contractor

Address 14101 Alton Parkway  
Irvine, CA 92618  
\_\_\_\_\_

Approved by the Governing Board on  
\_\_\_\_\_

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM**

**BID NO. 2016-04B Copiers**

**SUPPLEMENTAL BID FORMS WITH SPECIFICATIONS**

Proposed equipment must meet or exceed all minimum requirements specified or shown in the bid documents. Please be sure to include pricing for ALL available options for proposed equipment. An additional sheet(s) may be used if necessary. Must be typed or handwritten and legible!!

<b>Category A MINIMUM 18 CPM — CONNECTED</b>	
<b>S Minimum Specifications and Required Information</b>	<b>Insert Information on Proposed Model for this Category</b>
a. Insert proposed model no.:	<b>TASKalfa 3010I</b>
b. Copies per minute (minimum 18) (multicopy speed)	30ppm B/W
c. First copy time:	When the DP is not used: 3.6 s or less When using the DP :5.6 s or less
d. Manufacturer's Recommended Monthly Volume (Mfgs. recommendation must exceed a minimum of 8,000)	125,000
e. Paper Capacity (min 500 sheets in two trays. Must be able to handle paper weights of 17 — 24lb. And at least one tray must be configurable to handle letter/legal and 11"x17" paper sizes).	1,100 Standard
1. Number of Paper Sources:	3
2. List paper capacity of each drawer:	Cassette: 500 sheets (80g/m2, 500 sheets x2) MP Tray: 100 sheets (80 g/m2, plain paper, A4/Letter or less) 25 sheets (80 g/m2, plain paper, A4/Letter or more)
3. List paper weight for each:	Cassette: 60 ~163 g/m2, 16~67lb. Bond
4. List output sizes for each:	Cassette: A3, A4, A5, B4, B5, Ledger, Letter, Legal, Statement, Oficio II, Folio, 8K, 16K  MP Tray: A3, A4, A5, A6, B4, B5, ISO B5, B6, Ledger, Letter, Legal, Statement, Executive, Oficio II, Folio, 8K, 16K, Envelope #10, Envelope #9, Envelope #6, Envelope Monarch, Envelope DL, Envelope C4, Envelope C5, Postcards, Return postcard, Youkei 2, Youkei 4, Custom
f. Sheet by-pass capacity: (min. single sheet) Must accommodate 17 to 24 lb bond. paper.	MP Tray: 100 sheets (80 g/m2, plain paper, A4/Letter or less) 25 sheets (80 g/m2, plain paper, A4/Letter or more) MP Tray: 45 ~256 g/m2, 16~67lb. Bond, 67lb. Bond = 140lb. Index
g. Catch Tray (minimum capacity 250 sheets):	Yes
h. Finisher model no. (if needed for copier to be able to jog/offset separate and Not applicable sort sets)	DF-770 (D)
i. Print Resolution (minimum 600 dpi):	Yes
j. Scan Resolution (minimum optical 600 dpi):	Yes
k. Document Feeder RADF:	DP-773: 50 Sheet Reversing Automatic DP DP-770(B): 100 Sheet Reversing Automatic DP DP-772: 175 Sheet Dual Scan DP
1. Capacity (min 30 copies):	50, 100 or 175
2. Speed (copies per minute):	Color Scan up to 80 ipm; B&W up to 160 ipm
l. Year Introduced:	Nov-13
m. Reduction / Enlargement (min . 50% - 200% in 1% increments):	Yes
n. Auto Duplex 1:2, 2:2, 2:1	Yes
o. Copy Memory (minimum 16 mb):	2GB Standard System Memory, not upgradable
p. Copier must be freestanding and able to be used when placed on floor or a stand built to accommodate proposed copier must be supplied with unit and cost must be included in bid price. List model no. of stand to be supplied if separate from standard copier.	Stand
q. Network capability must be included.	Yes
Processor Speed:	Freescall QorIQ P1022 (Dual Core) 800MHz
r. Print Controller Memory: (min. 32 mb)	Standard: 2GB Maximum Capacity: 2GB
s. Storage Capacity, (ie: hard drive size)	160GB
Attach Manufacturer's Brochure with complete specifications for all products for which bids are provided.	
t. Additional Comments: (attach additional sheet if necessary)	KYOCERA HyPAS Enabled See attached Business Applications Catalog

1. Total cost of equipment, including set up and delivery (do not include sales tax)	\$1,644.75
2. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges.	\$.0035 CPC
3. For bid comparison purposes only, multiply the cost per copy bid x 480,000 copies	480000
4. Total Lifetime Cost of Service (multiply line 2 x line 3)	\$1,680
5. Total Bid (Add line 1 and 4)	\$3,324.75



**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM  
BID NO. 2016-04B Copiers**

<b>CATEGORY A MINIMUM 18 CPM - OPTIONS (Include Model Number, Description, Size) and Other Pertinent Description Information</b>	<b>Cost / Description of Option</b>
(Options and pricing will not be considered as award criteria, however, all available options and bidder's pricing must be listed and pricing must remain firm during contract duration. Purchase of these options is subject to all other conditions of the terms and conditions of this contract.) List part numbers and specifications and bidder's pricing for ALL available optional components (ie: stapling finishers, additional paper supplies, paper trays, additional memory upgrades, storage upgrades, scan to file functionality, etc.), in addition to pricing requested below.	
1. Cost deduct to remove finisher and replace with standard catch tray with output capability of a minimum of 250 sheets	\$350.65
2. Cost (per copy) to deduct from maintenance agreement if finisher is removed and replaced with standard catch tray at time of initial purchase	No Charge
3. Cost to upgrade copy memory (include cost to add to existing memory included in base price to achieve all increments)	No Charge for Standard Memory (Non-upgradable)
4. Cost to upgrade print controller memory (include cost to add to existing memory included in base price to achieve all increments)	No Charge for Standard Memory (Non-upgradable)
5. Cost difference to add network capability to non-networked copier after initial purchase and installation to bring up to specifications as shown in the networking specifications in this section of the bid documents.	No Charge Unit Comes Networked
6. Cost (per copy) difference to add to maintenance agreement if copier is networked after initial purchase and installation and brought up to specifications shown in the networking specifications in this section of the bid documents.	No Charge
7. Cost (per unit) to set up additional workstations in excess of the initial 15 included in the base price bid.	\$140 1st Unit After 15 and \$10 Per Additional Unit, Same Vist Pricing.
8. Cost deduct to remove document feeder.	\$258.06
9. Cost (per copy) difference to remove document feeder maintenance agreement	No Charge
10. Additional Cost to replace ADF with RADF	No Charge, RDF Included
11. Additional difference to add to maintenance agreement for replacement of ADF with RADF	No Charge
12. Cost to setup network capability including printer and send to email on stations over the initial fifteen (15) units.	\$140 Per Hour
13. Please list service cycle for copier and all options.	Maintenance Cycle: 600,000 Maintenance Kit: 7107
14. Explanation of steps required and any additional equipment necessary to ensure District data can be erased by the District upon discard of the unit.	System Menu > System / Network > Authenticate > Data Security > Data Sanitization
15. Cost to add fax capability (district to provide phone line and jack for connectivity).	\$876.65
16. Cost to add security feature to ensure district data is not available upon discard of machine.	\$440.22

**Bidder's Company Name: KYOCERA Document Solutions Southern California, LLC.**

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM**

**BID NO. 2016-04B Copiers**

**SUPPLEMENTAL BID FORMS WITH SPECIFICATIONS**

Proposed equipment must meet or exceed all minimum requirements specified or shown in the bid documents. Please be sure to include pricing for ALL available options for proposed equipment. An additional sheet(s) may be used if necessary. Must be typed or handwritten and legible!!

Category B MINIMUM 25 CPM — CONNECTED	Insert Information on Proposed Model for this Category
<b>S Minimum Specifications and Required Information</b>	<b>TASKalfa 3010i</b>
a. Insert proposed model no.:	30ppm B/W
b. Copies per minute (minimum 25) (multicopy speed)	When the DP is not used: 3.6 s or less When using the DP :5.6 s or less
c. First copy time:	125,000
d. Manufacturer's Recommended Monthly volume (Mfgs. recommendation must exceed a minimum of 20,000)	1,100 Standard
e. Paper Capacity (min 500 sheets in two trays. Must be able to handle paper weights of 17 — 24lb. And at least one tray must be configurable to handle letter/legal and 11"x17" paper sizes).	3
1. Number of Paper Sources:	Cassette: 500 sheets (80g/m2, 500 sheets x2) MP Tray: 100 sheets (80 g/m2, plain paper, A4/Letter or less) 25 sheets (80 g/m2, plain paper, A4/Letter or more)
2. List paper capacity of each drawer:	Cassette: 60 ~163 g/m2, 16~67lb. Bond
3. List paper weight for each:	Cassette: A3, A4, A5, B4, B5, Ledger, Letter, Legal, Statement, Oficio II, Folio, 8K, 16K  MP Tray: A3, A4, A5, A6, B4, B5, ISO B5, B6, Ledger, Letter, Legal, Statement, Executive, Oficio II, Folio, 8K, 16K, Envelope #10, Envelope #9, Envelope #6, Envelope Monarch, Envelope DL, Envelope C4, Envelope C5, Postcards, Return postcard, Youkei 2, Youkei 4, Custom
4. List output sizes for each:	MP Tray: 100 sheets (80 g/m2, plain paper, A4/Letter or less) 25 sheets (80 g/m2, plain paper, A4/Letter or more) MP Tray: 45 ~256 g/m2, 16~67lb. Bond, 67lb. Bond = 140lb. Index
F. Sheet by-pass capacity: (min. single sheet) Must accommodate 17 to 24 lb bond. paper.	Yes
g. Catch Tray (minimum capacity 250 sheets):	DF-770 (D)
h. Finisher model no. (if needed for copier to be able to jog/offset separate and Not applicable sort sets)	Yes
i. Print Resolution (minimum 600 dpi):	Yes
j. Scan Resolution (minimum optical 600 dpi):	Yes
k. Document Feeder RADF:	DP-773: 50 Sheet Reversing Automatic DP DP-770(B): 100 Sheet Reversing Automatic DP DP-772: 175 Sheet Dual Scan DP
1. Capacity (min 30 copies):	50, 100 or 175
2. Speed (copies per minute):	Color Scan up to 80 ipm; B&W up to 160 ipm
l. Year Introduced:	Nov-13
m. Reduction / Enlargement (min . 50% - 200% in 1% increments):	Yes
n. Auto Duplex 1:2, 2:2, 2:1	Yes
o. Copy Memory (minimum 16 mb):	2GB Standard System Memory, not upgradable
p. Copier must be freestanding and able to be used when placed on floor or a stand built to accommodate proposed copier must be supplied with unit and cost must be included in bid price. List model no. of stand to be supplied if separate from standard copier.	Stand
q. Network capability must be included.	Yes
Processor Speed:	Freescall QorIQ P1022 (Dual Core) 800MHz
r. Print Controller Memory: (min. 32 mb)	Standard: 2GB Maximum Capacity: 2GB
s. Storage Capacity, (ie: hard drive size)	160GB
Attach Manufacturer's Brochure with complete specifications for all products for which bids are provided.	
t. Additional Comments: (attach additional sheet if necessary)	KYOCERA HyPAS Enabled See attached Business Applications Catalog

1. Total cost of equipment, including set up and delivery (do not include sales tax)	\$1,995.41
2. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges.	\$.0035 CPC
3. For bid comparison purposes only, multiply the cost per copy bid x 1,200,000 copies	1,200,000
4. Total Lifetime Cost of Service (multiply line 2 x line 3)	\$4,200.00
5. Total Bid (Add line 1 and 4)	\$6,195.41

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BID NO. 2016-04B Copiers**

<b>CATEGORY B MINIMUM 25 CPM - OPTIONS (Include Model Number, Description, Size) and Other Pertinent Description Information</b>	<b>Cost / Description of Option</b>
(Options and pricing will not be considered as award criteria, however, all available options and bidder's pricing must be listed and pricing must remain firm during contract duration. Purchase of these options is subject to all other conditions of the terms and conditions of this contract.) List part numbers and specifications and bidder's pricing for ALL available optional components (ie: stapling finishers, additional paper supplies, paper trays, additional memory upgrades, storage upgrades, scan to file functionality, etc.), in addition to pricing requested below.	
1. Cost deduct to remove finisher and replace with standard catch tray with output capability of a minimum of 250 sheets	\$350.65
2. Cost (per copy) to deduct from maintenance agreement if finisher is removed and replaced with standard catch tray at time of initial purchase	No Charge
3. Cost to upgrade copy memory (include cost to add to existing memory included in base price to achieve all increments)	No Charge for Standard Memory (Non-upgradable)
4. Cost to upgrade print controller memory (include cost to add to existing memory included in base price to achieve all increments)	No Charge for Standard Memory (Non-upgradable)
5. Cost difference to add network capability to non-networked copier after initial purchase and installation to bring up to specifications as shown in the networking specifications in this section of the bid documents.	No Charge Unit Comes Networked
6. Cost (per copy) difference to add to maintenance agreement if copier is networked after initial purchase and installation and brought up to specifications shown in the networking specifications in this section of the bid documents.	No Charge
7. Cost (per unit) to set up additional workstations in excess of the initial 15 included in the base price bid.	\$140 1st Unit After 15 and \$10 Per Additional Unit, Same Vist Pricing.
8. Cost deduct to remove document feeder.	\$258.06
9. Cost (per copy) difference to remove document feeder maintenance agreement	No Charge
10. Additional Cost to replace ADF with RADF	No Charge, RDF Included
11. Additional difference to add to maintenance agreement for replacement of ADF with RADF	No Charge
12. Cost to setup network capability including printer and send to email on stations over the initial fifteen (15) units.	\$140 Per Hour
13. Please list service cycle for copier and all options.	Maintenance Cycle: 600,000 Maintenance Kit: 7107
14. Explanation of steps required and any additional equipment necessary to ensure District data can be erased by the District upon discard of the unit.	System Menu > System / Network > Authenticate > Data Security > Data Sanitization
15. Cost to add fax capability (district to provide phone line and jack for connectivity).	\$876.65
16. Cost to add security feature to ensure district data is not available upon discard of machine.	\$440.22

**Bidder's Company Name: KYOCERA Document Solutions Southern California, LLC.**

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM**

**BID NO. 2016-04B Copiers**

**SUPPLEMENTAL BID FORMS WITH SPECIFICATIONS**

Proposed equipment must meet or exceed all minimum requirements specified or shown in the bid documents. Please be sure to include pricing for ALL available options for proposed equipment. An additional sheet(s) may be used if necessary. Must be typed or handwritten and legible!

Category C MINIMUM 35 CPM — CONNECTED	Insert Information on Proposed Model for this Category
<b>S Minimum Specifications and Required Information</b>	<b>TASKalfa 3501i</b>
a. Insert proposed model no.:	35ppm B/W
b. Copies per minute (minimum 35) (multicopy speed)	6.0s or less
c. First copy time:	175,000
d. Manufacturer's Recommended Monthly volume (Mfgrs. recommendation must exceed a minimum of 30,000)	1,150 Standard
e. Paper Capacity (min 500 sheets in two trays. Must be able to handle paper weights of 17 — 24lb. And at least one tray must be configurable to handle letter/legal and 11"x17" paper sizes).	3
1. Number of Paper Sources:	Cassette: 500 sheets (80g/m2, 500 sheets x2) MP Tray: 165 sheets (64 g/m2) 150 sheets (80 g/m2) 21lb. Bond, A4/Letter or less 55 sheets (64 g/m2) 50 sheets (80 g/m2) 21lb. Bond More than Letter/A4
2. List paper capacity of each drawer:	Cassette: 60 to 220 g/m2, 16~58lb. Bond
3. List paper weight for each:	Cassette: A3, B4, A4, A4R, B5, B5R, A5R, Ledger, Legal, Letter, LetterR, Statement, Oficio II, 12 x 18", Folio, 8K, 16K, 16KR  MP Tray: A3, B4, A4, A4R, B5, ISO B5, B5R, A5R, B6R, A6R, Return postcard, Postcards, Envelope DL, Envelope C5, Envelope C4, Envelope #10 (Commercial #10), Envelope #9 (Commercial #9), Envelope #6 (Commercial #6 3/4), Envelope Monarch, Youkei 2, Youkei 4, Ledger, Legal, Letter, LetterR, Executive, StatementR, Oficio II, 12 x 18", Folio, 216 x 340mm, 8K, 16K, 16KR, Custom (98 x148 mm to 304.8 x 1,220 mm)
4. List output sizes for each:	MP Tray: 165 sheets (64 g/m2) 150 sheets (80 g/m2) 21lb. Bond, A4/Letter or less 55 sheets (64 g/m2) 50 sheets (80 g/m2) 21lb. Bond More than Letter/A4 MP Tray: 60 to 300 g/m2, 16~67lb. Bond, 67lb. Bond = 140lb. Index
F. Sheet by-pass capacity: (min. single sheet) Must accommodate 17 to 24 lb bond. paper.	Yes
g. Catch Tray (minimum capacity 250 sheets):	DF-770 (D)
h. Finisher model no. (if needed for copier to be able to jog/offset separate and Not applicable sort sets)	Yes
i. Print Resolution (minimum 600 dpi):	Yes
j. Scan Resolution (minimum optical 600 dpi):	Yes
k. Document Feeder RADF:	DP-770(B): 100 Sheet Reversing Automatic DP DP-772: 175 Sheet Dual Scan DP
1. Capacity (min 30 copies):	100 or 175
2. Speed (copies per minute):	Color Scan up to 80 ipm; B&W up to 160 ipm
l. Year Introduced:	Dec-13
m. Reduction / Enlargement (min . 50% - 200% in 1% increments):	Yes
n. Auto Duplex 1:2, 2:2, 2:1	Yes
o. Copy Memory (minimum 16 mb):	2GB Standard System Memory, not upgradable
p. Copier must be freestanding and able to be used when placed on floor or a stand built to accommodate proposed copier must be supplied with unit and cost must be included in bid price. List model no. of stand to be supplied if separate from standard copier.	Stand
q. Network capability must be included.	Yes
Processor Speed:	Freescape QoriQ P1022 (Dual Core) 800MHz
r. Print Controller Memory: (min. 32 mb)	Standard: 2GB Maximum Capacity: 2GB
s. Storage Capacity, (ie: hard drive size)	160GB
Attach Manufacturer's Brochure with complete specifications for all products for which bids are provided.	
t. Additional Comments: (attach additional sheet if necessary)	KYOCERA HyPAS Enabled See attached Business Applications Catalog

1. Total cost of equipment, including set up and delivery (do not include sales tax)	\$2,593.48
2. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges.	\$.0035 CPC
3. For bid comparison purposes only, multiply the cost per copy bid x 1,800,000 copies	1,800,000
4. Total Lifetime Cost of Service (multiply line 2 x line 3)	\$6,300.00
5. Total Bid (Add line 1 and 4)	\$8,893.48

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM  
BID NO. 2016-04B Copiers**

<b>CATEGORY C MINIMUM 35 CPM - OPTIONS</b> <b>(Include Model Number, Description, Size) and Other Pertinent Description Information</b>	<b>Cost / Description of Option</b>
(Options and pricing will not be considered as award criteria, however, all available options and bidder's pricing must be listed and pricing must remain firm during contract duration. Purchase of these options is subject to all other conditions of the terms and conditions of this contract.) List part numbers and specifications and bidder's pricing for ALL available optional components (ie: stapling finishers, additional paper supplies, paper trays, additional memory upgrades, storage upgrades, scan to file functionality, etc.), in addition to pricing requested below.	
1. Cost deduct to remove finisher and replace with standard catch tray with output capability of a minimum of 250 sheets	\$425.05
2. Cost (per copy) to deduct from maintenance agreement if finisher is removed and replaced with standard catch tray at time of initial purchase	No Change
3. Cost to upgrade copy memory (include cost to add to existing memory included in base price to achieve all increments)	No Charge for Standard Memory (Non-upgradable)
4. Cost to upgrade print controller memory (include cost to add to existing memory included in base price to achieve all increments)	No Charge for Standard Memory (Non-upgradable)
5. Cost difference to add network capability to non-networked copier after initial purchase and installation to bring up to specifications as shown in the networking specifications in this section of the bid documents.	No Charge Unit Comes Networked
6. Cost (per copy) difference to add to maintenance agreement if copier is networked after initial purchase and installation and brought up to specifications shown in the networking specifications in this section of the bid documents.	No Charge
7. Cost (per unit) to set up additional workstations in excess of the initial 15 included in the base price bid.	\$140 1st Unit After 15 and \$10 Per Additional Unit, Same Vist Pricing.
8. Cost deduct to remove document feeder.	\$391.46
9. Cost (per copy) difference to remove document feeder maintenance agreement	No Change
10. Please list all required consumables required to operate the proposed equipment.	Toner and Staples for Units with Finishers
11. Please list service cycle for copier and all options.	Maintenance Cycle: 600,000 Maintenance Kit: MK-6317A
12. Cost to setup network capability including printer and send to email on stations over the initial fifteen (15) units.	\$140 1st Unit After 15 and \$10 Per Additional Unit, Same Vist Pricing.
13. Cost to add fax capability (district to provide phone line and jack for connectivity).	\$876.65
14. Explanation of steps required and any additional equipment necessary to ensure District data can be erased by the District upon discard of the unit.	System Menu > System / Network > Authenticate > Data Security > Data Sanitization  Optional Data Security Kit (E) is also available. Provides 3x Overwrite compliant with IS\ 15408

Bidder's Company Name: KYOCERA Document Solutions Southern California, LLC.

# SUPPLEMENTAL BID FORMS WITH SPECIFICATIONS

Proposed equipment must meet or exceed all minimum requirements specified or shown in the bid documents. Please be sure to include pricing for ALL available options for proposed equipment. An additional sheet(s) may be used if necessary. Must be typed or handwritten and legible!!

Category C1. MINIMUM 35 CPM — CONNECTED	Insert Information on Proposed Model for this Category
<b>5 Minimum Specifications and Required Information</b>	<b>TASKalfa 3551ci</b>
a. Insert proposed model no.:	35ppm B/W - 35ppm Color
b. Copies per minute (minimum 35) (multicopy speed)	B/W: 5.8s or less Color: 7.4s or less
c. First copy time:	175,000
d. Manufacturer's Recommended Monthly volume (Mfgs. recommendation must exceed a minimum of 30,000)	1,150 Standard
e. Paper Capacity (min 500 sheets in two trays. Must be able to handle paper weights of 17 — 24lb. And at least one tray must be configurable to handle letter/legal and 11"x17" paper sizes).	3
1. Number of Paper Sources:	Cassette: 500 sheets (80g/m2, 500 sheets x2) MP Tray: 165 sheets (64 g/m2) 150 sheets (80 g/m2) 21lb. Bond, A4/Letter or less 55 sheets (64 g/m2) 50 sheets (80 g/m2) 21lb. Bond More than Letter/A4
2. List paper capacity of each drawer:	Cassette: 60 to 220 g/m2, 16~58lb. Bond
3. List paper weight for each:	Cassette: A3, B4, A4, A4R, B5, B5R, A5R, Ledger, Legal, Letter, LetterR, Statement, Oficio II, 12 x 18", Folio, 8K, 16K, 16KR  MP Tray: A3, B4, A4, A4R, B5, ISO B5, B5R, A5R, B6R, A6R, Return postcard, Postcards, Envelope DL, Envelope C5, Envelope C4, Envelope #10 (Commercial #10), Envelope #9 (Commercial #9), Envelope #6 (Commercial #6 3/4), Envelope Monarch, Youkei 2, Youkei 4, Ledger, Legal, Letter, LetterR, Executive, StatementR, Oficio II, 12 x 18", Folio, 216 x 340mm, 8K, 16K, 16KR, Custom (98 x148 mm to 304.8 x 1,220 mm)
4. List output sizes for each:	MP Tray: 165 sheets (64 g/m2) 150 sheets (80 g/m2) 21lb. Bond, A4/Letter or less 55 sheets (64 g/m2) 50 sheets (80 g/m2) 21lb. Bond More than Letter/A4 MP Tray: 60 to 300 g/m2, 16~67lb. Bond, 67lb. Bond = 140lb. Index
F. Sheet by-pass capacity: (min. single sheet) Must accommodate 17 to 24 lb bond. paper.	Yes
g. Catch Tray (minimum capacity 250 sheets):	DF-770 (D)
h. Finisher model no. (if needed for copier to be able to jog/offset separate and Not applicable sort sets)	Yes
i. Print Resolution (minimum 600 dpi):	Yes
j. Scan Resolution (minimum optical 600 dpi):	DP-770(B): 100 Sheet Reversing Automatic DP DP-772: 175 Sheet Dual Scan DP
k. Document Feeder RADF:	100 or 175
1. Capacity (min 30 copies):	Color Scan up to 80 ipm; B&W up to 160 ipm
2. Speed (copies per minute):	Aug-13
l. Year Introduced:	Yes
m. Reduction / Enlargement (min . 50% - 200% in 1% increments):	Yes
n. Auto Duplex 1:2, 2:2, 2:1	Yes
o. Copy Memory (minimum 16 mb):	2GB Standard System Memory, not upgradable
p. Copier must be freestanding and able to be used when placed on floor or a stand built to accommodate proposed copier must be supplied with unit and cost must be included in bid price. List model no. of stand to be supplied if separate from standard copier.	Stand
q. Network capability must be included.	Yes
Processor Speed:	Freescale QorIQ P1022 (Dual Core) 800MHz
r. Print Controller Memory: (min. 32 mb)	Standard: 3.5GB Maximum Capacity: 3.5GB
s. Storage Capacity, (ie: hard drive size)	160GB
t. Separate Meters for Counting Color & B/W Copies	Yes
Attach Manufacturer's Brochure with complete specifications for all products for which bids are provided.	
u. Additional Comments: (attach additional sheet if necessary)	KYOCERA HyPAS Enabled See attached Business Applications Catalog

1. Total cost of equipment, including set up and delivery (do not include sales tax)	\$4,162.25
2A. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges for color	\$0.04
2B. For bid comparison purposes only, multiply the cost per copy bid x 600,000 color copies	600,000
2C. For bid comparison purposes only, total of 2A x 2B	\$24,000.00
3A. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges for b/w.	\$0.0035
3B. For bid comparison purposes only, multiply the cost per copy bid x 1,200,000 b/w copies	1,200,000
3C. For bid comparison purposes only, total of 3A x 3B	\$4,200.00
4. Total Lifetime Cost of Service Add line 2C to 3C	\$28,200.00
5. Total Bid (Add line 1 and 4)	\$32,362.25

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM  
BID NO. 2016-04B Copiers**

<b>CATEGORY C1 MINIMUM 35 CPM - OPTIONS (Include Model Number, Description, Size) and Other Pertinent Description Information</b>	<b>Cost / Description of Option</b>
(Options and pricing will not be considered as award criteria, however, all available options and bidder's pricing must be listed and pricing must remain firm during contract duration. Purchase of these options is subject to all other conditions of the terms and conditions of this contract.) List part numbers and specifications and bidder's pricing for ALL available optional components (ie: stapling finishers, additional paper supplies, paper trays, additional memory upgrades, storage upgrades, scan to file functionality, etc.), in addition to pricing requested below.	
1. Cost deduct to remove finisher and replace with standard catch tray with output capability of a minimum of 250 sheets	\$425.05
2. Cost (per copy) to deduct from maintenance agreement if finisher is removed and replaced with standard catch tray at time of initial purchase	No Change
3. Cost to upgrade copy memory (include cost to add to existing memory included in base price to achieve all increments)	No Charge for Standard Memory (Non-upgradable)
4. Cost to upgrade print controller memory (include cost to add to existing memory included in base price to achieve all increments)	No Charge for Standard Memory (Non-upgradable)
5. Cost difference to add network capability to non-networked copier after initial purchase and installation to bring up to specifications as shown in the networking specifications in this section of the bid documents.	No Charge Unit Comes Networked
6. Cost (per copy) difference to add to maintenance agreement if copier is networked after initial purchase and installation and brought up to specifications shown in the networking specifications in this section of the bid documents.	No Charge
7. Cost (per unit) to set up additional workstations in excess of the initial 15 included in the base price bid.	\$140 1st Unit After 15 and \$10 Per Additional Unit, Same Vist Pricing.
8. Cost deduct to remove document feeder.	\$391.46
9. Cost (per copy) difference to remove document feeder maintenance agreement	No Change
10. Please list all required consumables required to operate the proposed equipment.	Toner and Staples for Units with Finishers
11. Please list service cycle for copier and all options.	Maintenance Kit A & B: 600,000 Maintenance Kit C: 300,000  MK-8305A, MK-8305B and MK-8305C
12. Cost to setup network capability including printer and send to email on stations over the initial fifteen (15) units.	\$140 1st Unit After 15 and \$10 Per Additional Unit, Same Vist Pricing.
13. Cost to add fax capability (district to provide phone line and jack for connectivity).	\$876.65
14. Explanation of steps required and any additional equipment necessary to ensure District data can be erased by the District upon discard of the unit.	System Menu > System / Network > Authenticate > Data Security > Data Sanitization  Optional Data Security Kit (E) is also available. Provides 3x Overwrite compliant with ISO 15408

**Bidder's Company Name: KYOCERA Document Solutions Southern California, LLC.**

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM**

**BID NO. 2016-04B Copiers**

**SUPPLEMENTAL BID FORMS WITH SPECIFICATIONS**

Proposed equipment must meet or exceed all minimum requirements specified or shown in the bid documents. Please be sure to include pricing for ALL available options for proposed equipment. An additional sheet(s) may be used if necessary. Must be typed or handwritten and legible!!

Category D MINIMUM 45 CPM -- CONNECTED	Insert Information on Proposed Model for this Category
<b>S Minimum Specifications and Required Information</b>	<b>TASKalfa 4501i</b>
a. Insert proposed model no.:	45ppm B/W
b. Copies per minute (minimum 45) (multicopy speed)	5.3s or less
c. First copy time:	200,000
d. Manufacturer's Recommended Monthly volume (Mfgs. recommendation must exceed a minimum of 55,000)	1,150 Standard
e. Paper Capacity (min 500 sheets in two trays. Must be able to handle paper weights of 17 – 24lb. And at least one tray must be configurable to handle letter/legal and 11"x17" paper sizes).	3
1. Number of Paper Sources:	Cassette: 500 sheets (80g/m2, 500 sheets x2) MP Tray: 165 sheets (64 g/m2) 150 sheets (80 g/m2) 21lb. Bond, A4/Letter or less 55 sheets (64 g/m2) 50 sheets (80 g/m2) 21lb. Bond More than Letter/A4
2. List paper capacity of each drawer:	Cassette: 60 to 220 g/m2, 16~58lb. Bond
3. List paper weight for each:	Cassette: A3, B4, A4, A4R, B5, B5R, A5R, Ledger, Legal, Letter, LetterR, Statement, Oficio II, 12 x 18", Folio, 8K, 16K, 16KR
4. List output sizes for each:	MP Tray: A3, B4, A4, A4R, B5, ISO B5, B5R, A5R, B6R, A6R, Return postcard, Postcards, Envelope DL, Envelope C5, Envelope C4, Envelope #10 (Commercial #10), Envelope #9 (Commercial #9), Envelope #6 (Commercial #6 3/4), Envelope Monarch, Youkei 2, Youkei 4, Ledger, Legal, Letter, LetterR, Executive, StatementR, Oficio II, 12 x 18", Folio, 216 x 340mm, 8K, 16K, 16KR, Custom (98 x148 mm to 304.8 x 1,220 mm)
F. Sheet by-pass capacity: (min. single sheet) Must accommodate 17 to 24 lb bond. paper.	MP Tray: 165 sheets (64 g/m2) 150 sheets (80 g/m2) 21lb. Bond, A4/Letter or less 55 sheets (64 g/m2) 50 sheets (80 g/m2) 21lb. Bond More than Letter/A4 MP Tray: 60 to 300 g/m2, 16~67lb. Bond, 67lb. Bond = 140lb. Index
g. Catch Tray (minimum capacity 250 sheets):	Yes
h. Finisher model no. (if needed for copier to be able to jog/offset separate and Not applicable sort sets)	DF-770 (D)
i. Print Resolution (minimum 600 dpi):	Yes
j. Scan Resolution (minimum optical 600 dpi):	Yes
k. Document Feeder RADF:	DP-770(B): 100 Sheet Reversing Automatic DP DP-772: 175 Sheet Dual Scan DP
1. Capacity (min 30 copies):	100 or 175
2. Speed (copies per minute):	Color Scan up to 80 ipm; B&W up to 160 ipm
l. Year Introduced:	Dec-13
m. Reduction / Enlargement (min . 50% - 200% in 1% increments):	Yes
n. Auto Duplex 1:2, 2:2, 2:1	Yes
o. Copy Memory (minimum 16 mb):	2GB Standard System Memory, not upgradable
p. Copier must be freestanding and able to be used when placed on floor or a stand built to accommodate proposed copier must be supplied with unit and cost must be included in bid price. List model no. of stand to be supplied if separate from standard copier.	Stand
q. Network capability must be included.	Yes
Processor Speed:	Freescale QorIQ P1022 (Dual Core) 800MHz
r. Print Controller Memory: (min. 32 mb)	Standard: 2GB Maximum Capacity: 2GB
s. Storage Capacity, (ie: hard drive size)	160GB
Attach Manufacturer's Brochure with complete specifications for all products for which bids are provided.	
t. Additional Comments: (attach additional sheet if necessary)	KYOCERA HyPAS Enabled See attached Business Applications Catalog

1. Total cost of equipment, including set up and delivery (do not include sales tax)	\$3,202.81
2. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges.	\$.0035 CPC
3. For bid comparison purposes only, multiply the cost per copy bid x 3,300,000 copies	3,300,000
4. Total Lifetime Cost of Service (multiply line 2 x line 3)	\$11,550.00
5. Total Bid (Add line 1 and 4)	\$14,752.81



**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM  
BID NO. 2016-04B Copiers**

<b>CATEGORY D MINIMUM 45 CPM - OPTIONS</b> <b>(Include Model Number, Description, Size) and Other Pertinent Description Information</b>	<b>Cost / Description of Option</b>
<p>(Options and pricing will not be considered as award criteria, however, all available options and bidder's pricing must be listed and pricing must remain firm during contract duration. Purchase of these options is subject to all other conditions of the terms and conditions of this contract.) List part numbers and specifications and bidder's pricing for ALL available optional components (ie: stapling finishers, additional paper supplies, paper trays, additional memory upgrades, storage upgrades, scan to file functionality, etc.), in addition to pricing requested below.</p>	
<p>1. Cost deduct to remove finisher and replace with standard catch tray with output capability of a minimum of 250 sheets</p>	\$425.05
<p>2. Cost (per copy) to deduct from maintenance agreement if finisher is removed and replaced with standard catch tray at time of initial purchase</p>	No Charge
<p>3. Cost to upgrade copy memory (include cost to add to existing memory included in base price to achieve all increments)</p>	No Charge for Standard Memory (Non-upgradable)
<p>4. Cost to upgrade print controller memory (include cost to add to existing memory included in base price to achieve all increments)</p>	No Charge for Standard Memory (Non-upgradable)
<p>5. Cost difference to add network capability to non-networked copier after initial purchase and installation to bring up to specifications as shown in the networking specifications in this section of the bid documents.</p>	No Charge Unit Comes Networked
<p>6. Cost (per copy) difference to add to maintenance agreement if copier is networked after initial purchase and installation and brought up to specifications shown in the networking specifications in this section of the bid documents.</p>	No Charge
<p>7. Cost (per unit) to set up additional workstations in excess of the initial 15 included in the base price bid.</p>	\$140 1st Unit After 15 and \$10 Per Additional Unit, Same Vist Pricing.
<p>8. Cost deduct to remove document feeder.</p>	\$391.46
<p>9. Cost (per copy) difference to remove document feeder maintenance agreement</p>	No Charge
<p>10. Please list all required consumables required to operate the proposed equipment.</p>	Toner and Staples for Units with Finishers
<p>11. Please list service cycle for copier and all options.</p>	<p>Maintenance Cycle: 600,000</p>
	<p>Maintenance Kit: MK-6317A</p>
<p>12. Cost to setup network capability including printer and send to email on stations over the initial fifteen (15) units.</p>	\$140 1st Unit After 15 and \$10 Per Additional Unit, Same Vist Pricing.
<p>13. Cost to add fax capability (district to provide phone line and jack for connectivity).</p>	\$876.65
<p>14. Explanation of steps required and any additional equipment necessary to ensure District data can be erased by the District upon discard of the unit.</p>	<p>System Menu &gt; System / Network &gt; Authenticate &gt; Data Security &gt; Data Sanitization</p> <p>Optional Data Security Kit (E) is also available. Provides 3x Overwrite compliant with ISO 15408</p>

**Bidder's Company Name: KYOCERA Document Solutions Southern California, LLC.**

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM**

**BID NO. 2016-04B Copiers**

**SUPPLEMENTAL BID FORMS WITH SPECIFICATIONS**

Proposed equipment must meet or exceed all minimum requirements specified or shown in the bid documents. Please be sure to include pricing for ALL available options for proposed equipment. An additional sheet(s) may be used if necessary. Must be typed or handwritten and legible!!

<b>Category D1 MINIMUM 45 CPM — CONNECTED</b>	
<b>5 Minimum Specifications and Required Information</b>	<b>Insert Information on Proposed Model for this Category</b>
a. Insert proposed model no.:	<b>TASKalfa 4551ci</b>
b. Copies per minute (minimum 45) (multicopy speed)	<b>45ppm B/W - 45ppm Color</b>
c. First copy time:	B/W: 4.7s or less Color: 6.0s or less
d. Manufacturer's Recommended Monthly volume (Mfgs. recommendation must exceed a minimum of 55,000)	<b>200,000</b>
e. Paper Capacity (min 500 sheets in two trays. Must be able to handle paper weights of 17 — 24lb. And at least one tray must be configurable to handle letter/legal and 11"x17" paper sizes).	<b>1,150 Standard</b>
1. Number of Paper Sources:	<b>3</b>
2. List paper capacity of each drawer:	Cassette: 500 sheets (80g/m2, 500 sheets x2) MP Tray: 165 sheets (64 g/m2) 150 sheets (80 g/m2) 21lb. Bond, A4/Letter or less 55 sheets (64 g/m2) 50 sheets (80 g/m2) 21lb. Bond More than Letter/A4
3. List paper weight for each:	Cassette: 60 to 220 g/m2, 16~58lb. Bond
4. List output sizes for each:	Cassette: A3, B4, A4, A4R, B5, B5R, A5R, Ledger, Legal, Letter, LetterR, Statement, Oficio II, 12 x 18", Folio, 8K, 16K, 16KR  MP Tray: A3, B4, A4, A4R, B5, ISO B5, B5R, A5R, B6R, A6R, Return postcard, Postcards, Envelope DL, Envelope C5, Envelope C4, Envelope #10 (Commercial #10), Envelope #9 (Commercial #9), Envelope #6 (Commercial #6 3/4), Envelope Monarch, Youkel 2, Youkel 4, Ledger, Legal, Letter, LetterR, Executive, StatementR, Oficio II, 12 x 18", Folio, 216 x 340mm, 8K, 16K, 16KR, Custom (98 x148 mm to 304.8 x 1,220 mm)
f. Sheet by-pass capacity: (min. single sheet) Must accommodate 17 to 24 lb bond. paper.	MP Tray: 165 sheets (64 g/m2) 150 sheets (80 g/m2) 21lb. Bond, A4/Letter or less 55 sheets (64 g/m2) 50 sheets (80 g/m2) 21lb. Bond More than Letter/A4 MP Tray: 60 to 300 g/m2, 16~67lb. Bond, 67lb. Bond = 140lb. Index
g. Catch Tray (minimum capacity 250 sheets):	Yes
h. Finisher model no. (if needed for copier to be able to jog/offset separate and Not applicable sort sets)	DF-770 (D)
i. Print Resolution (minimum 600 dpi):	Yes
j. Scan Resolution (minimum optical 600 dpi):	Yes
k. Document Feeder RADF:	DP-770(B): 100 Sheet Reversing Automatic DP DP-772: 175 Sheet Dual Scan DP
1. Capacity (min 30 copies):	100 or 175
2. Speed (copies per minute):	Color Scan up to 80 ipm; B&W up to 160 ipm
l. Year Introduced:	Aug-13
m. Reduction / Enlargement (min . 50% - 200% in 1% increments):	Yes
n. Auto Duplex 1:2, 2:2, 2:1	Yes
o. Copy Memory (minimum 16 mb):	2GB Standard System Memory, not upgradable
p. Copier must be freestanding and able to be used when placed on floor or a stand built to accommodate proposed copier must be supplied with unit and cost must be included in bid price. List model no. of stand to be supplied if separate from standard copier.	Stand
q. Network capability must be included.	Yes
Processor Speed:	Freescall QorIQ P1022 (Dual Core) 1067MHz
r. Print Controller Memory: (min. 32 mb)	Standard: 3.5GB Maximum Capacity: 3.5GB
s. Storage Capacity, (ie: hard drive size)	320GB
t. Separate Meters for Counting Color & B/W Copies	Yes
Attach Manufacturer's Brochure with complete specifications for all products for which bids are provided.	
u. Additional Comments: (attach additional sheet if necessary)	KYOCERA HyPAS Enabled See attached Business Applications Catalog

1. Total cost of equipment, including set up and delivery (do not include sales tax)	\$5,160.63
2A. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges for color	\$0.0390
2B. For bid comparison purposes only, multiply the cost per copy bid x 1,100,000 color copies	1,100,000
2C. For bid comparison purposes only, total of 2A x 2B	\$42,900.00
3A. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges for b/w.	\$0.0035
3B. For bid comparison purposes only, multiply the cost per copy bid x 2,200,000 b/w copies	2,200,000
3C. For bid comparison purposes only, total of 3A x 3B	\$7,700.00
4. Total Lifetime Cost of Service Add line 2C to 3C	\$50,600.00
5. Total Bid (Add line 1 and 4)	\$55,760.63

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM  
BID NO. 2016-04B Copiers**

<b>CATEGORY D1 MINIMUM 45 CPM - OPTIONS</b> <b>(Include Model Number, Description, Size) and Other</b> <b>Pertinent Description Information</b>	<b>Cost / Description of Option</b>
<p>(Options and pricing will not be considered as award criteria, however, all available options and bidder's pricing must be listed and pricing must remain firm during contract duration. Purchase of these options is subject to all other conditions of the terms and conditions of this contract.) List part numbers and specifications and bidder's pricing for ALL available optional components (ie: stapling finishers, additional paper supplies, paper trays, additional memory upgrades, storage upgrades, scan to file functionality, etc.), in addition to pricing requested below.</p>	
<p>1. Cost deduct to remove finisher and replace with standard catch tray with output capability of a minimum of 250 sheets</p>	<p style="text-align: right;">\$425.05</p>
<p>2. Cost (per copy) to deduct from maintenance agreement if finisher is removed and replaced with standard catch tray at time of initial purchase</p>	<p style="text-align: center;">No Change</p>
<p>3. Cost to upgrade copy memory (include cost to add to existing memory included in base price to achieve all increments)</p>	<p style="text-align: center;">No Charge for Standard Memory (Non-upgradable)</p>
<p>4. Cost to upgrade print controller memory (include cost to add to existing memory included in base price to achieve all increments)</p>	<p style="text-align: center;">No Charge for Standard Memory (Non-upgradable)</p>
<p>5. Cost difference to add network capability to non-networked copier after initial purchase and installation to bring up to specifications as shown in the networking specifications in this section of the bid documents.</p>	<p style="text-align: center;">No Charge Unit Comes Networked</p>
<p>6. Cost (per copy) difference to add to maintenance agreement if copier is networked after initial purchase and installation and brought up to specifications shown in the networking specifications in this section of the bid documents.</p>	<p style="text-align: center;">No Charge</p>
<p>7. Cost (per unit) to set up additional workstations in excess of the initial 15 included in the base price bid.</p>	<p>\$140 1st Unit After 15 and \$10 Per Additional Unit, Same Vist Pricing.</p>
<p>8. Cost deduct to remove document feeder.</p>	<p style="text-align: right;">\$391.46</p>
<p>9. Cost (per copy) difference to remove document feeder maintenance agreement</p>	<p style="text-align: center;">No Change</p>
<p>10. Please list all required consumables required to operate the proposed equipment.</p>	<p style="text-align: center;">Toner and Staples for Units with Finishers</p>
<p>11. Please list service cycle for copier and all options.</p>	<p>Maintenance Kit A &amp; B: 600,000 Maintenance Kit C: 300,000  MK-8505A, MK-8505B and MK-8505C</p>
<p>12. Cost to setup network capability including printer and send to email on stations over the initial fifteen (15) units.</p>	<p>\$140 1st Unit After 15 and \$10 Per Additional Unit, Same Vist Pricing.</p>
<p>13. Cost to add fax capability (district to provide phone line and jack for connectivity).</p>	<p style="text-align: right;">\$876.65</p>
<p>14. Explanation of steps required and any additional equipment necessary to ensure District data can be erased by the District upon discard of the unit.</p>	<p>System Menu &gt; System / Network &gt; Authenticate &gt; Data Security &gt; Data Sanitization</p> <p>Optional Data Security Kit (E) is also available. Provides 3x Overwrite compliant with ISO 15408</p>

Bidder's Company Name: KYOCERA Document Solutions Southern California, LLC.

## NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

BID NO. 2016-04B Copiers

Category E MINIMUM 55 CPM – CONNECTED	
Specifications and Required Information	Insert Information on Proposed Model for this Category
a. Insert proposed model no.:	Bizhub 554e
b. Copies per minute (minimum 55) (multicopy speed)	55
c. First copy time:	4.1
d. Manufacturer's Recommended Monthly volume (Mfgs. recommendation must exceed a minimum of 100,000)	200,000
e. Paper Capacity (min 2500 sheets in two trays. Must be able to handle paper weights of 17 – 28 lb. And at least one tray must be configurable to handle letter/legal and 11"x17" paper sizes).	
1. Number of Paper Sources:	4
2. List paper capacity of each drawer	1 = 500, 2 = 500, 3 = 2500, Bypass = 150
3. List paper weight for each	14lb bond to 140lb index
4. List output sizes for each	1 = 5.5x8.5 to 8.5x14, 2 = 5.5x8.5 to 12x18, 3 = 8.5x11
f. Sheet by-pass capacity: (min. single sheet) Must accommodate 17-43 lb bond/90 lb Index. paper.	150 sheets
g. Catch Tray (minimum capacity 250 sheets):	Not Applicable
h. Finisher model no. (if needed for copier to be able to jog/offset separate and sort sets and accommodate 1200 sheets)	FS 534 & RU 513
i. Print Resolution (minimum 600 dpi):	600
j. Scan Resolution (minimum optical 600 dpi):	600
k. Document Feeder RADF:	
1. Capacity (min 50 copies):	100 sheets
2. Speed (copies per minute):	80
l. Year Introduced:	2013
m. Reduction / Enlargement (min . 50% - 200% in 1% increments):	yes
n. Auto Duplex 1:2, 2:2, 2:1	yes
o. Copy Memory (minimum 32 mb):	Standard: Maximum Capacity:
p. Copier must be freestanding and able to be used when placed on floor or a stand built to accommodate proposed copier must be supplied with unit and cost must be included in bid price. List model no. of stand to be supplied if separate from standard copier.	NA
q. Network capability must be included.	NA
Processor Speed:	800mhz
r. Print Controller Memory: (min. 32 mb)	Standard: 2gb Maximum Capacity: 250gb hd
s. Storage Capacity, (le: hard drive size)	250gb hd
Attach Manufacturer's Brochure with complete specifications for all products for which bids are provided.	
t. Additional Comments: (attach additional sheet if necessary)	
1. Total cost of equipment, including set up and delivery (do not include sales tax)	\$4,913.00
2. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges.	.0032
3. For bid comparison purposes only, multiply the cost per copy bid x 6,000,000 copies	\$19,200.00 6,000,000
4. Total Lifetime Cost of Service (multiply line 2 x line 3)	\$19,200.00
5. Total Bid (Add line 1 and 4)	\$24,113.00

**BID NO. 2016-04B Copiers**

**Bidder's Company Name** Konica Minolta

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM**

**BID NO. 2016-04B Copiers**

<b>COLOR COPIER Category E1</b>	<b>Category E1 MINIMUM 55 CPM - CONNECTED</b>
<b>Specifications and Required Information</b>	<b>Insert Information on Proposed Model for this Category</b>
a. Insert proposed model no.:	Bizhub C554e
b. Copies per minute (minimum, 55) (multicopy speed)	55
c. First copy time:	4.6
d. Manufacturer's Recommended Monthly volume (Mfgs. recommendation must exceed a minimum of 100,000)	200,000
e. Paper Capacity (min 2500 sheets in two trays. Must be able to handle paper weights of 17 - 28 lb. And at least one tray must be configurable to handle letter/legal and 11"x17" paper sizes).	
1. Number of Paper Sources:	4
2. List paper capacity of each drawer	1 = 500, 2 = 500, 3 = 500, 4 = 2500, Bypass = 150
3. List paper weight for each	14lb bond to 140lb index
4. List output sizes for each	1 = 500, 2 = 500, 3 = 2500, Bypass = 150
f. Sheet by-pass capacity: (min. single sheet) Must accommodate 17-43 lb bond/90 lb index. paper.	150 sheets
g. Catch Tray (minimum capacity 250 sheets):	Not Applicable
h. Finisher model no. (if needed for copier to be able to jog/offset separate and sort sets and accommodate 1200 sheets)	FS 534 & RU 513
i. Print Resolution (minimum 600 dpi):	600
j. Scan Resolution (minimum optical 600 dpi):	600
k. Document Feeder RADF:	
1. Capacity (min 50 copies):	100 sheets
2. Speed (copies per minute):	80
l. Year Introduced:	2013
m. Reduction / Enlargement (min . 50% - 200% in 1% increments):	yes
n. Auto Duplex 1:2, 2:2, 2:1	
o. Copy Memory (minimum 32 mb):	Standard: 2gb      Maximum Capacity: 250gb hd
p. Copier must be freestanding and able to be used when placed on floor or a stand built to accommodate proposed copier must be supplied with unit and cost must be included in bid price. List model no. of stand to be supplied if separate from standard copier.	NA
q. Network capability must be included.	
Processor Speed:	800mhz
r. Print Controller Memory: (min. 32 mb)	Standard: 2gb      Maximum Capacity: 250gb hd
s. Storage Capacity, (ie: hard drive size)	250gb hd
Attach Manufacturer's Brochure with complete specifications for all products for which bids are provided.	
t. Additional Comments: (attach additional sheet if necessary)	
<b>1. Total cost of equipment, including set up and delivery (do not include sales tax)</b>	<b>\$7,497.00</b>
<b>2A. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges for color</b>	<b>c=.033</b>
<b>2B. For bid comparison purposes only, multiply the cost per copy bid x 2,500,000 color copies</b>	<b>\$82,500.00      2,500,000</b>
<b>2C. For bid comparison purposes only, total of 2A x 2B</b>	<b>\$82,500.00</b>
<b>3A. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or addition base surcharges for b/w</b>	<b>b=.0045</b>
<b>3B. For bid comparison purposes only, multiply the cost per copy bid x 3,500,000 b/w copies</b>	<b>\$15,750.00      3,500,000</b>
<b>3C. For bid comparison purposes only, total of 3A x 3B</b>	<b>\$15,750.00</b>
<b>4. Total Lifetime Cost of Service Add line 2C to 3C</b>	<b>\$98,250.00</b>
<b>5. Total Bid (Add line 1 and 4)</b>	<b>\$105,747.00</b>

**BID NO. 2016-04B Copiers**

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Category F MINIMUM 65 CPM – CONNECTED	Insert Information on Proposed Model for this Category
<b>Specifications and Required Information</b>	
a. Insert proposed model no.:	Toshiba eStudio 657
b. Copies per minute (minimum, 65) (multicopy speed)	65 copies per minute
c. First copy time:	4 seconds
d. Manufacturer's Recommended Monthly volume (Mfgs. recommendation must exceed a minimum of 150,000)	515,000 monthly
e. Paper Capacity (min 2500 sheets in two trays. Must be able to handle paper weights of 17 – 28 lb. And at least one tray must be configurable to handle letter/legal and 11"x17" paper sizes).	
1. Number of Paper Sources:	3
2. List paper capacity of each drawer	Trays 1 & 2 500 Each Tray 3 2,500 Sheets Total 3,500 Sheets
3. List paper weight for each	17 lb bond - 110 lb index / 67.3 lb bond All Trays
4. List output sizes for each	Trays 1 & 2 5.5x8.5 - 11x17, Tray 3 8.5 x 11
f. Sheet by-pass capacity: (min. single sheet) Must accommodate 17-43 lb bond/90 lb index. paper.	100 Sheets 17 lb bond - 110 lb index / 67.3 lb bond
g. Catch Tray (minimum capacity 250 sheets):	Not Applicable
h. Finisher model no. (if needed for copier to be able to jog/offset separate and sort sets and accommodate 1200 sheets)	MJ1027 Finisher 4,000 sheets
i. Print Resolution (minimum 600 dpi):	2400x 600 dpi
j. Scan Resolution (minimum optical 600 dpi):	600 dpi
k. Document Feeder RADF:	Standard RADF
1. Capacity (min 100 copies):	100 Sheets
2. Speed (copies per minute):	66 per minute
l. Year Introduced:	2014
m. Reduction / Enlargement (min . 50% - 200% in 1% increments):	25% - 400% in 1% increments
n. Auto Duplex 1:2, 2:2, 2:1	Auto Duplex 1:2, 2:2, 2:1
o. Copy Memory (minimum 32 Mb):	Standard: 2 GB Maximum Capacity: 2 GB
p. Copier must be freestanding and able to be used when placed on floor or a stand built to accommodate proposed copier must be supplied with unit and cost must be included in bid price. List model no. of stand to be supplied if separate from standard copier.	No additional equipment needed
q. Network capability must be included.	Network Ready
Processor Speed:	1.2 GHZ
r. Print Controller Memory: (min. 32mb)	Standard: 2 GB Maximum Capacity: 2 GB
s. Storage Capacity, (ie: hard drive size)	320 GB
Attach Manufacturer's Brochure with complete specifications for all products for which bids are provided.	
t. Additional Comments: (attach additional sheet if necessary)	See attached brochure "Toshiba eStudio 657"
1. Total cost of equipment, including set up and delivery (do not include sales tax)	\$4,850.
2. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges.	\$.003
3. For bid comparison purposes only, multiply the cost per copy bid x 9,000,000 copies	9,000,000
4. Total Lifetime Cost of Service (multiply line 2 x line 3)	\$27,000.
5. Total Bid (Add line 1 and 4)	\$31,850.



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**Bidder's Company Name** Toshiba Business Solutions

## NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

BID NO. 2016-04B Copiers

COLOR COPIER Category F1	Category F1 MINIMUM 65 CPM - CONNECTED
<b>Specifications and Required Information</b>	<b>Insert Information on Proposed Model for this Category</b>
a. Insert proposed model no.:	Bizhub C654e
b. Copies per minute (minimum, 65) (multicopy speed)	65
c. First copy time:	4.6
d. Manufacturer's Recommended Monthly volume (Mfgs. recommendation must exceed a minimum of 150,000)	250,000
e. Paper Capacity (min 2500 sheets in two trays. Must be able to handle paper weights of 17 - 28 lb. And at least one tray must be configurable to handle letter/legal and 11"x17" paper sizes).	
1. Number of Paper Sources:	5
2. List paper capacity of each drawer	1 = 500, 2 = 500, 3 = 1,000, 4 = 1,500 Bypass = 150
3. List paper weight for each	14lb bond to 140lb index
4. List output sizes for each	1 = 5.5x8.5 to 8.5x14, 2 = 5.5x8.5 to 12x18, 3 = 8.5x11
f. Sheet by-pass capacity: (min. single sheet) Must accommodate 17-43 lb bond/90 lb Index. paper.	150 sheets
g. Catch Tray (minimum capacity 250 sheets):	Not Applicable
h. Finisher model no. (if needed for copier to be able to jog/offset separate and sort sets and accommodate 1200 sheets)	FS 534 & RU 513
i. Print Resolution (minimum 600 dpi):	600
j. Scan Resolution (minimum optical 600 dpi):	600
k. Document Feeder RADF:	
1. Capacity (min 100 copies):	100 sheets
2. Speed (copies per minute):	80
l. Year Introduced:	2013
m. Reduction / Enlargement (min. 50% - 200% in 1% increments):	yes
n. Auto Duplex 1:2, 2:2, 2:1	yes
o. Copy Memory (minimum 32 Mb):	Standard: 2gb Maximum Capacity: 250gb hd
p. Copier must be freestanding and able to be used when placed on floor or a stand built to accommodate proposed copier must be supplied with unit and cost must be included in bid price. List model no. of stand to be supplied if separate from standard copier.	NA
q. Network capability must be included.	
Processor Speed:	800mhz
r. Print Controller Memory: (min. 32mb)	Standard: 2gb Maximum Capacity: 250gb hd
s. Storage Capacity, (ie: hard drive size)	250gb hd
Attach Manufacturer's Brochure with complete specifications for all products for which bids are provided.	
t. Additional Comments: (attach additional sheet if necessary)	
1. Total cost of equipment, including set up and delivery (do not include sales tax)	\$8,402.00
2A. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges for color	c=.031
2B. For bid comparison purposes only, multiply the cost per copy bid x 3,000,000 copies	\$93,000.00 3,000,000
2C. For bid comparison purposes only, total of 2A x 2B	\$93,000.00
3A. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges for b/w	B=.0039
3B. For bid comparison purposes only, multiply the cost per copy bid x 6,000,000 b/w copies	\$23,400.00
3C. For bid comparison purposes only, total of 3A x 3B	\$23,400.00 6,000,000
4. Total Lifetime Cost of Service Add line 2C to 3C	\$116,400.00
5. Total Bid (Add line 1 and 4)	\$124,802.00

**BID NO. 2016-04B Copiers**

Bidder's Company Name Konica Minolta

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM**

**BID NO. 2016-04B Copiers**

<b>Category G MINIMUM 75 CPM – CONNECTED</b>	
<b>Specifications and Required Information</b>	<b>Insert Information on Proposed Model for this Category</b>
a. Insert proposed model no.:	Toshiba eStudio 757
b. Copies per minute (minimum, 75) (multicopy speed)	75 Copiesper Minute
c. First copy time:	3.5 seconds
d. Manufacturer's Recommended Monthly Volume (Mfgs. recommendation must exceed a minimum of 350,000)	540,000 monthly
e. Paper Capacity (min 2500 sheets in two trays. Must be able to handle paper weights of 17 – 28 lb. And at least one tray must be configurable to handle letter/legal and 11"x17" paper sizes).	
1. Number of Paper Sources:	3
2. List paper capacity of each drawer	Trays 1&2 500 Sheets each Tray 3 2,500 Sheets Total 3,500
3. List paper weight for each	All Trays 17 lb bond - 110 lb Index/ 53 lb bond
4. List output sizes for each	Trays 1&2 5.5x8.5 - 11x17 Tray 3 8.5x11
f. Sheet by-pass capacity: (min. single sheet) Must accommodate 17-43 lb bond/90 lb index. paper.	100 Sheets 17 lb bond - 110 lb Index / 53 lb bond
g. Catch Tray (minimum capacity 250 sheets):	<b>Not Applicable</b>
h. Finisher model no. (if needed for copier to be able to jog/offset separate and sort sets and accommodate 1200 sheets)	MJ1027 Finisher 4,000 sheets
i. Print Resolution (minimum 600 dpi):	2400x600 dpi
j. Scan Resolution (minimum optical 600 dpi):	600 dpi
k. Document Feeder RADF:	Standard RADF
1. Capacity (min 100 copies):	100 Sheets
2. Speed (copies per minute):	66 per minute
l. Year Introduced:	2014
m. Reduction / Enlargement (min . 50% - 200% in 1% increments):	25% - 400% in 1% increments
n. Auto Duplex 1:2, 2:2, 2:1	Auto Duplex 1:2, 2:2, 2:1
o. Copy Memory (minimum 32 Mb):	Standard: 2GB Maximum Capacity: 2GB
p. Copier must be freestanding and able to be used when placed on floor or a stand built to accommodate proposed copier must be supplied with unit and cost must be included in bid price. List model no. of stand to be supplied if separate from standard copier.	No additional equipment needed
q. Network capability must be included.	Network Ready
Processor Speed:	1.2GHZ
r. Print Controller Memory: (min. 32mb)	Standard: 2GB Maximum Capacity: 2GB
s. Storage Capacity, (ie: hard drive size)	320GB
Attach Manufacturer's Brochure with complete specifications for all products for which bids are provided.	
t. Additional Comments: (attach additional sheet if necessary)	See attached brochure "Toshiba eStudio 757"
1. Total cost of equipment, including set up and delivery (do not include sales tax)	\$5,421
2. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges.	\$ .003
3. For bid comparison purposes only, multiply the cost per copy bid x 50,000,000 copies	50,000,000
4. Total Lifetime Cost of Service (multiply line 2 x line 3)	\$150,000.
5. Total Bid (Add line 1 and 4)	\$155,421.

**CATEGORY G MINIMUM 75 CPM - OPTIONS**  
(Include Model Number, Description, Size) and Other  
Pertinent Description Information

(Options and pricing will not be considered as award criteria, however, all available options and bidder's pricing must be listed and pricing must remain firm during contract duration. Purchase of these options is subject to all other conditions of the terms and conditions of this contract.) List part numbers and specifications and bidder's pricing for ALL available optional components (ie: stapling finishers, additional paper supplies, paper trays, additional memory upgrades, storage upgrades, scan to file functionality, etc.), in addition to pricing requested below.

1. Cost deduct to remove finisher and replace with standard catch tray with output capability of a minimum of 250 sheets

2. Cost (per copy) to deduct from maintenance agreement if finisher is removed and replaced with standard catch tray at time of initial purchase

3. Cost to upgrade copy memory (include cost to add to existing memory included in base price to achieve all increments)

4. Cost to upgrade print controller memory (include cost to add to existing memory included in base price to achieve all increments)

5. Cost difference to add network capability after initial purchase and installation to bring up to specifications as shown in the networking specifications in this section of the bid documents.

6. Cost (per copy) difference to add to maintenance agreement if copier is not worked after initial purchase and installation and brought up to specifications shown in the networking specifications in this section of the bid documents.

7. Cost (per unit) to set up additional workstations in excess of the initial 15 included in the base price bid.

8. Cost deduct to remove document feeder.

**9. Cost (per copy) difference to remove document feeder maintenance agreement**

9. Please list all required consumables required to operate the proposed equipment.

11. Please list service cycle for copier and all options.

12. Cost to setup network capability including printer and send to email on stations over the fifteen (15) units.

13. Cost to add fax capability (district to provide phone line and jack for connectivity.)

14. Explanation of steps required and any additional equipment necessary to ensure District data can be erased by the District upon discard of the unit.

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**\$679**

None

None

None

None

None

**\$150/hour**

**\$150/hour**

None

toner, developer, staples and waste toner bottle

540,000

**\$150/hour**

**\$334**

**Our warehouse clears all Toshiba Hard drives and sends certification letter. Meets DoD Std 5220.22M**

**Bidder's Company Name** **Toshiba Business Solutions**

## NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

BID NO. 2016-04B Copiers

<b>COLOR COPIER Category G1</b>	<b>Category G1 MINIMUM 75 CPM – CONNECTED</b>
<b>Specifications and Required Information</b>	<b>Insert Information on Proposed Model for this Category</b>
a. Insert proposed model no.:	<b>CANON C800</b>
b. Copies per minute (minimum 75) (multicopy speed)	<b>80 ppm</b>
c. First copy time:	<b>6.9 B&amp;W and 7.7 Color</b>
d. Manufacturer's Recommended Monthly Volume (Mfgs. recommendation must exceed a minimum of 350,000)	<b>Up to 500,000</b>
e. Paper Capacity (min 2500 sheets in two trays. Must be able to handle paper weights of 17 – 28 lb. And at least one tray must be configurable to handle letter/legal and 11"x17" paper sizes).	
1. Number of Paper Sources:	<b>Four - 3 drawers and 1 paper deck</b>
2. List paper capacity of each drawer	<b>550 in each drawer and 3,500 in deck</b>
3. List paper weight for each	<b>Up to 110 lb cover in all paper sources</b>
4. List output sizes for each	<b>5.5" x 5.82" up to 13" x 19.2"</b>
f. Sheet by-pass capacity: (min. single sheet) Must accommodate 17-43 lb bond/90 lb index. paper.	<b>100 sheets up to 110 lb cover</b>
g. Catch Tray (minimum capacity 250 sheets):	<b>Not Applicable</b>
h. Finisher model no. (if needed for copier to be able to jog/offset separate and sort sets and accommodate 1200 sheets)	<b>Finisher AM1</b>
i. Print Resolution (minimum 600 dpi):	<b>2,400 x 2,400 dpi</b>
j. Scan Resolution (minimum optical 600 dpi):	<b>600 dpi</b>
k. Document Feeder RADF:	<b>DSDF - Single pass duplexing feeder</b>
1. Capacity (min 100 copies):	<b>300 sheets</b>
2. Speed (copies per minute):	<b>Up to 200 ipm</b>
l. Year Introduced:	<b>2014</b>
m. Reduction / Enlargement (min . 50% - 200% in 1% increments):	<b>Included Standard</b>
n. Auto Duplex 1:2, 2:2, 2:1	<b>Included Standard</b>
o. Copy Memory (minimum 32 Mb):	<b>Standard: 1.5 GB Maximum Capacity: 1.5 GB</b>
p. Copier must be freestanding and able to be used when placed on floor or a stand built to accommodate proposed copier must be supplied with unit and cost must be included in bid price. List model no. of stand to be supplied if separate from standard copier.	<b>None required</b>
q. Network capability must be included.	<b>Included</b>
Processor Speed:	<b>2.5 GHz</b>
r. Print Controller Memory: (min. 32mb)	<b>Standard: 1.5 GB Maximum Capacity: 1.5 GB</b>
s. Storage Capacity, (ie: hard drive size)	<b>1 TB</b>
Attach Manufacturer's Brochure with complete specifications for all products for which bids are provided.	
t. Additional Comments: (attach additional sheet if necessary)	<b>Pricing INCLUDES imagepress Printer Kit; Control Panel; POD Deck Lite; Stack Bypass; DPX Reader DSDF; Finisher</b>

1. Total cost of equipment, including set up and delivery (do not include sales tax)	<b>\$55,995.00</b>
2A. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges for color	<b>.025</b>
2B. For bid comparison purposes only, multiply the cost per copy bid x 20,000,000 copies	<b>20,000,000</b>
2C. For bid comparison purposes only, total of 2A x 2B	<b>\$500,000.00</b>
3A. Cost of Service Agreement per copy (to be billed on actual usage) to include any service fees or additional base surcharges for b/w	<b>.0028</b>
3B. For bid comparison purposes only, multiply the cost per copy bid x 30,000,000 b/w copies	<b>30,000,000</b>
3C. For bid comparison purposes only, total of 3A x 3B	<b>\$84,000.00</b>
4. Total Lifetime Cost of Service Add line 2C to 3C	<b>\$584,000.00</b>
5. Total Bid (Add line 1 and 4)	<b>\$639,995.00</b>

Bidder's Company Name \_\_\_\_\_

**CATEGORY G1. MINIMUM 75 CPM - OPTIONS**  
**(Include Model Number, Description, Size) and Other**  
**Pertinent Description Information**

(Options and pricing will not be considered as award criteria, however, all available options and bidder's pricing must be listed and pricing must remain firm during contract duration. Purchase of these options is subject to all other conditions of the terms and conditions of this contract.) List part numbers and specifications and bidder's pricing for ALL available optional components (ie: stapling finishers, additional paper supplies, paper trays, additional memory upgrades, storage upgrades, scan to file functionality, etc.), in addition to pricing requested below.

1. Cost deduct to remove finisher and replace with standard catch tray with output capability of a minimum of 250 sheets

2. Cost (per copy) to deduct from maintenance agreement if finisher is removed and replaced with standard catch tray at time of initial purchase

3. Cost to upgrade copy memory (include cost to add to existing memory included in base price to achieve all increments)

4. Cost to upgrade print controller memory (include cost to add to existing memory included in base price to achieve all increments)

5. Cost difference to add network capability after initial purchase and installation to bring up to specifications as shown in the networking specifications in this section of the bid documents.

6. Cost (per copy) difference to add to maintenance agreement if copier is networked after initial purchase and installation and brought up to specifications shown in the networking specifications in this section of the bid documents.

7. Cost (per unit) to set up additional workstations in excess of the initial 15 included in the base price bid.

8. Cost deduct to remove document feeder.

9. Cost (per copy) difference to remove document feeder maintenance agreement

10. Please list all required consumables required to operate the proposed equipment.

11. Please list service cycle for copier and all options.

12. Cost to setup network capability including printer and send to email on stations over the fifteen (15) units.

13. Cost to add fax capability (district to provide phone line and jack for connectivity.)

14. Explanation of steps required and any additional equipment necessary to ensure District data can be erased by the District upon discard of the unit.

**Cost/Description of Option**

Not available option

No cost differences

Not applicable. Machine is at maximum standard

Not applicable. Machine is at maximum standard

Network capability is standard

No cost differences

\$30 each workstation

\$2,980.00

No cost differences

Black, Cyan, Magenta, Yellow toner, staples, waste bottle

Every 200,000 pages

Included in machine pricing

Not applicable

No cost since this is a standard feature



Bidder's Company Name \_\_\_\_\_